

ARROW

The Official Publication of the School Nutrition Association of North Carolina

SPRING 2008 • VOLUME 64



**School Nutrition:
Growing Healthy Children**

*Mission Statement:
SNA-NC advocates for
student success by leading the
school nutrition profession.*

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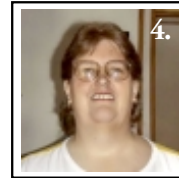
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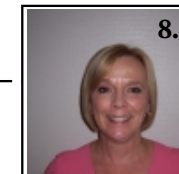
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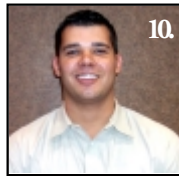
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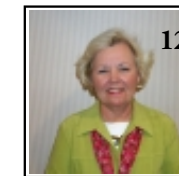
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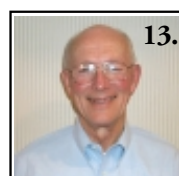
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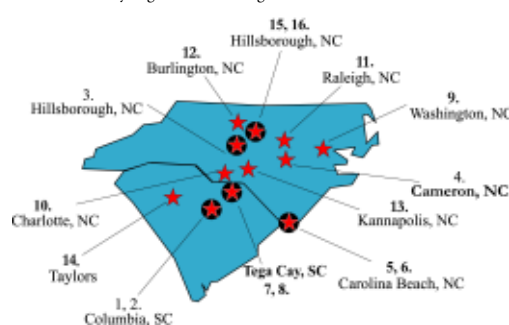
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**SCHOOL
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OF NORTH CAROLINA

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Editor's Welcome

Spring has come to North Carolina. The bees are buzzing the flowers are blooming. This is a clear sign that school will be ending soon. Before we can go, we have to look at what kind of job we have done towards growing "our healthy students." With each issue of this school year's ARROW, I have talked with you about our special harvest. How did yours turn out? I know the answer to that question without asking, because I know you. Child nutrition employees always spend the extra time and care to make sure they produce nothing but the best.

Did you see that your crops were looking a little brighter now that we are following our new guidelines on how to feed our students? I bet you did! Just imagine what results we will be seeing in just a few short years. It will be great when North Carolina is known for having the healthiest students in the country. I can't wait to see that headline on the front page of the Charlotte Observer.

As you start to wind down from taking care of our students, I hope you will still take the time to enjoy many of the activities that are yet to come. Please read every page of this issue. I would hate to miss seeing you at any of our wonderful activities.

SNA of North Carolina is planning for our annual Legislative Day. Please make sure that you read Cindy Marion's article in

this issue of the ARROW. We really need all of your support in Raleigh and at home. If you can't be in Raleigh, please ask your local chapter president what you can do to help. It's an election year and you can really make a difference for the students of North Carolina.

The other activity that you need to be working on this spring is planning your trip to our annual state convention. Read this issue of the ARROW carefully. There are many deadlines that I know you don't want to miss.

The deadline not to miss is May 1, 2008, when the Lunch Bell Award is due. The award is given to our friends in the media that have helped us spread the word of all the wonderful things that we have achieved in our child nutrition programs this year. You can find all the details on how to enter in the Chapter Leadership Manual. It is a great way to say "thank you" to the all the TV stations and newspapers that support us.

Keep the cards and e-mails coming; I love hearing about the great things you are doing in your schools and SNA chapters 🍓

Denise Lamar
Editor of the Arrow

Dates to Remember

Deadlines

Mary Long Beasley Award nominations to Dawn Roth

by April 30, 2008

SNA-NC Scholarships to Lorie Reece by April 30, 2008

Chapter of the Year to Lois Hood by May 1, 2008

Lunch Bell Award to Denise Lamar by May 1, 2008

Partner in Education Award to Jill Hively by May 1, 2008

Entries in Culinary Arts / Creative Arts to Jama Stallings by May 15, 2008

Early Bird Registration for Conference to Dawn Roth by May 17, 2008

Annual Conference Week Activities in Greensboro

Executive Board Meeting – Monday, June 16, 2008

New Horizons Golf Tournament – Monday, June 16, 2008

Chapter Leadership Seminar – Tuesday, June 17, 2008

Culinary Arts / Creative Arts – Tuesday, June 17, 2008

New Horizons Trade Show – Wednesday, June 18, 2008

Annual Conference – Wednesday, June 18 – Friday, June 20, 2008

Executive Board Meeting – Friday, June 20, 2008

SNA of NC Meetings

Committee Day

Greensboro, NC -- May 2, 2008

NC Legislative Action Conference

Raleigh, NC – May 19-20, 2008

SNA Meetings

National Leadership Conference

Colorado Springs, CO - April 24-26, 2008

SNA Annual Conference

Philadelphia, PA - July 20-23, 2008

A Message from the President

Kathy Buelin



Well, my year as President is going by so quickly. As I write this I am planning the Mid-Year Chapter Leadership Meeting (which of course has come and gone when this issue of the ARROW is printed). The last two weeks were very busy. I attended the Industry Seminar in Monterey, California two weeks ago. How beautiful that was! At that meeting, I participated in the National School Nutrition Food and Beverage Summit. We had many ideas about what should be appropriate for all students in the United States, including definitions of what constituted a whole grain bread, amount of sugar added to a product (whether by weight added amounts versus natural sugars in foods). I think everyone left almost as confused as when we started. Much will be discussed before the 2009 Reauthorization of Child Nutrition.

I taught Healthy Edge in Cumberland County the day before

the District IV Meeting. Twelve participants came to the class. I look forward to the next five District Meetings (and I know that I will teach Healthy Edge at most of them). I will also be teaching a class in my county, inviting those school systems that border Lincoln County. We had a wonderful District Meeting in Fayetteville. (Of course there were rumors of snow in Fayetteville while I was there.)

One of my favorite conferences (and one that I have attended every year for about seven years) is the Legislative Action Conference. I've told many of you that the first time I had an appointment with a member of Congress, he said, "Now let's see, your cafeteria ladies" (sorry guys, there is a big piece of mistaken information) "they are volunteers, right?" Well, I knew I was exactly where I needed to be. As Director of Child Nutrition in my county, and now as your President, I feel it is my duty to inform everyone I meet about how our programs work. So I will be going to Washington next month to talk about the needs of our programs. I hope many of you will be there, as well.

Remember to call me if you need me. I look forward to seeing you all at your District Meetings, and I can't wait to see you at the State Conference. You will not want to miss a single minute of the Conference. Our speaker for the Closing Session is a favorite of mine. I hope you enjoy the Conference—it's hard to believe we are already making final plans for that. See you soon, and God Bless. 🍎

A handwritten signature in black ink that reads "Kathy Buelin".

President, SNA-NC

Candidates for 2008

2009



Vice President Lois Hood

*Child Nutrition Director
Montgomery County
Schools*

My name is Lois Hood and I am running for Vice President. I have worked in the food service industry for

18 years. I have been a member of SNA-NC since 1991. I served as the District IV Director from 1998-2000. I have served on the Nominating Committee and Nutrition Committee. I have also served as the Nutrition Committee Chair and am presently serving as the Member Services Chair. I have served on the Steering Committee in different capacities through the years. I am committed to our association and have worked hard to recruit new members. I will continue to promote the importance of membership in SNA-NC and the professional growth it provides to our members. 🍎



Treasurer Juanita Starling

*Child Nutrition
Supervisor
Scotland County Schools*

My name is Juanita Starling and I'm running for Treasurer. I have been with Scotland County Child Nutrition for the

past 14 years. I began my career with Child Nutrition as a Cafeteria Manager, a position that I thoroughly enjoyed. In 2000, I advanced to the position of Secretary / Bookkeeper. In 2004, I was promoted to Supervisor. The opportunities to advance in my career have been very rewarding both

professionally and educationally. The professional growth that I have experienced can be directly attributed to the proficient organization that I work for.

I have been an active member in the local association, having served one term as Chapter Vice President and one term as Chapter President.

I have served on the NAC Committee, on the Steering Committee for the Fall Director's and Supervisor's Conference, I have also assisted with both judging and setting up Culinary Arts. And I am currently serving on the Nutrition Advisory Committee. I am currently enrolled at Richmond Community College where I will receive my Associate in Applied Science Degree in Accounting. Our association is significant to me and I anticipate being able to serve you as Treasurer. 🍎

District II Director Pam Smith

*Child Nutrition Director
Lenoir County Schools*

My name is Pam Smith and I am running for District II Director. I began my Child Nutrition career as the Bookkeeper

for Lenoir County Schools in 1990. I became the Director for Jones County in 1996 and I have been Director in Lenoir County since 2005. I have been a member of the School Nutrition Association for 18 years. During that time I have served as chapter advisor for both Jones and Lenoir Counties. I have served on the Legislative Committee and am currently serving on the Industry Advisory Committee. I am currently a member of the NCDA Advisory Council and the Fall Conference Steering Committee. Locally, I serve on the School Health Advisory Committee, and the Greene Lamp Health/Disabilities Advisory Board. I am married and have a thirteen year old adorable son. Our family enjoys the outdoors and camping.



I would be honored to serve as District II Director. I will serve the district and the association to the best of my ability. My goal is for all children to receive free meals as part of their school day. We need to work together for this goal. Together we can make things happen for children. 🍎



District IV Director Melissa Cade

*Child Nutrition
Manager
Public Schools of
Robeson County*

My name is Melissa Cade and I am running for the District IV Director. I started working for the Public Schools of Robeson County in 1996, as a cafeteria worker at Magnolia School, where I worked for three years. I was promoted to manager at St. Pauls Elementary School in 1999. I graduated from college in 2000, with an Associate Degree of Applied Science in Culinary Technology. I joined the association in 1997, because I wanted to be the best that I could be at my job. I became certified at Level 3 after graduating from college. I have served on the Bylaws Committee for eight years and am currently on it. I have attended Legislative and Leadership Conferences during these years. I have served as president and secretary of my local association. I am looking forward to the work ahead if elected the District IV Director. 🍎



District VI Director Donna Bryant

*Child Nutrition
Manager
Cabarrus County
Schools*

My name is Donna Bryant and I'm running for District VI Director. I began my career almost 11 years ago as a "fruit lady". The

next year I became a baker and two years later became a manager. Each day in Child Nutrition brings new challenges and a "sense of pride". I was born and raised here in Concord and actually graduated from the school that I now work. I've been married for 35 years; have three children and three grandsons - all of which have attended Cabarrus County Schools.

I've been an active member of the association holding the offices of treasurer and twice as president on the local level and have served on the state Member Services Committee for the past two years. I was the recipient of the Louise Sublette Award in 2006 and have attended many state and national conferences and state LACs. My goal as Director would be to do by best to represent each of you by trying to encourage membership and striving to increase awareness of the benefits of "our" SNA!! 🍎

District VIII Director Margaret Ponder

*Child Nutrition Manager
Asheville City Schools*

My name is Margaret Ponder and I'm running for District VIII Director. I began my Child Nutrition career in the

Wake County Schools in 1999. Since that time I have had the pleasure of working in the Madison County School System and at present I am with Asheville City Schools. I joined the association immediately upon beginning my career with Child Nutrition. I became certified as I felt this was a great opportunity to continue my education. I have served as Chapter President, Membership Committee Chair and on the Legislative Committee.

I look forward to our State Convention each year for the educational opportunities it provides to each of us and as a time of renewing old friendships. If elected as District VIII Director, I will support each member of the district to the best of my ability. Thank you to each of you for all that you contribute to the association. 🍎



Affiliated Chapters and Chapter Presidents for 2007 to 2008

The following is a list of chapters and their Presidents that have re-affiliated since the last ARROW.

District I

Dare - Kelletha Govan

District II

Missing: Pamlico, Clinton City

District IV

Hoke - Gayle Ellis

Montgomery - Cheryl Hurley

Missing: Harnett

District V

Alamance - Faye Webster

Guilford - Richard Varnes

Missing: Davidson-Lexington-Thomasville

District VI

Missing: Union

District VII

Alexander - Tina Pope

Catawba-Hickory-Newton-Conover - Denise Buff

District VIII

Missing: Buncombe, Madison, McDowell

Is your chapter missing?

Re-affiliation forms are available at

www.schoolnutrition-nc.org

Send your re-affiliation form to:

Dawn Roth

9826 Sandman Lane

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2. Check out the 10 winning recipes from the JTM Recipe for Renovation contest.
3. Menu any of the winning JTM recipes as many times as you want between January 7, 2008 through May 15th, 2009.
4. Send us your current menu with one (or more!) of the winning recipes on it.
5. Get **entered to win** each time you menu one of the recipes!

What you can WIN!

- An Accutemp steamer (a \$5,600 value!)*
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* A total of five steamers and twenty sets of aprons will be given away through the duration of the contest.



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SNA-NC Executive Board Meeting

February 8, 2008 - Greensboro, NC

The Executive Board Meeting was called to order at 10:10 a.m. by Kathy Buelin, President. She read the Mission Statement and Vision for our Association.

The thought for the day was given by Beth Palien, President-elect. The message was "Learn, unlearn and relearn."

As of this Board meeting, there have not been any Louise Sublette letters of intent submitted.

The agenda was approved; Libby Post, Treasurer gave motion to approve and it was seconded by Cindy Marion, PP&L Chair.

Roll Call was completed by Jama Stallings, Secretary.

The minutes from the September 21, 2007 board meeting were approved; Deborah Carpenter, Vice President gave motion to approve and it was seconded by Libby Post.

Libby Post gave an update on the budget. The budget balances at \$419,079.74. Motion to approve the budget was given by Cindy Marion and it was seconded by Beth Palien.

Lauren Rapp was approved for the Nutrition Committee. Motion to approve was given by Deborah Carpenter and it was seconded by Abbie Hopkins, District 1 Director.

Deborah Carpenter gave an update on the June 2008 Conference.

Cindy Marion gave a Legislative update. This year SNA-NC will ask Legislators for \$20 million to support the Nutrition Standards.

The NC Alliance for Health has adopted our issue of \$20 million in funding as one of their two issues. This will be a great marketing piece for us; the Alliance has hired a new person that is in charge of Marketing.

Gary Gay, Tommy Fleetwood, Cindy Marion and a farmer

met with the USDA in January. The group expressed their concerns that we are not happy with DOD. It is expected that it will be several years before anything happens with the DOD situation.

The PP&L Committee is working hard to plan our State LAC scheduled for May 19-20, 2008.

Fourteen people are scheduled to attend the National LAC.

Kathy Buelin gave us an update on the National Standards. New National Standards are very close to our NC standards. National Standards will not happen with the 2009 Reauthorization.

Oral reports were given by all Board Members.

Deborah Carpenter presented the group with Bylaw changes. SNA-NC added the School District Owned Membership to its Bylaws to match national Bylaws. The School District Owned Membership should be ready this fall.

We talked about the guidelines for Board candidates. It was decided to update the Bylaws with the following change: "All candidates are eligible for re-election to a state office previously held but not in consecutive terms and may not exceed 2 terms." This was approved and motion was made to accept by Beth Palien. It was seconded by Libby Post.

Jama Stallings presented a change to Culinary/Creative Arts. Directors, Supervisors and DPI members will now be allowed to be judges for Culinary/Creative Arts.

Dawn Ferguson Roth, Executive Director presented the Board with a slate of candidates for the 2008 Election. Deborah Carpenter made motion to approve and it was seconded by Beth Palien.

There was discussion about Committee members. It was decided that preference would be given to certified members and

all Committee Chairs must be certified. Motion to approve was made by Cindy Marion and it was seconded by Abbie Hopkins.

Dawn Ferguson Roth gave us an update on the Arrow and Directory. Members should have the directory prior to conference this year.

Gary Gay, Director of Food Distribution gave an update on the ACDA Conference. Gary and several staff members will be attending. SNA-NC plans to send Cynthia Sevier or Deborah Carpenter to this conference.

Kathy Buelin gave an update on the National Industry Conference.

State Industry Conference 2009 is in the planning stages. It will be held at the Grove Park Inn January 25-28, 2009.

The 2007-2008 SNA-NC Calendar has been revised with District Meeting dates.

Discussion was made about the need for SNA-NC to have the capability of sending emails out to large groups of people. Beth Palien will talk to a technology person about the possibility of getting a server to handle this.

With no further discussion the meeting was adjourned at 2:05 p.m.

Minutes respectfully submitted by: Jama G. Stallings, SNS, SNA-NC Secretary

SNA-NC Executive Board Meeting *November 16, 2007 - Greensboro, NC*

A special called Board Meeting was called to order at 2:15 by Kathy Buelin, President.

Topics were Committee Member approvals and NC Alliance for Health.

Ten new Committee Members were approved by a motion from Deborah Carpenter, Vice President, and a second by Cindy Marion, PP&L Chair. The vote was unanimous.

Kathy Buelin asked the group for SNA-NC to fund membership of \$650 for NC Alliance for Health. The fee is based on the budget of an association. Cindy Marion will serve on this committee with Kathy Buelin. The Alliance represents a huge group of people and is a great support system. This group has meet challenges such as working in legislation to stop smoking on school campuses.

A motion to support funding membership was made by Beth Palien, President-elect, and seconded by Deborah Carpenter. Questions were then entertained. Dues would need to be paid in January 2008.

SNA-NC should benefit greatly with this partnership. Last year, the alliance sent numerous emails on behalf of SNA-NC in support of our funding.

The vote was unanimous to join the Alliance.

Cindy Marion, PP&L Chair announced that Robert Guyer will be a speaker at National LAC. SNA-NC can send several people to his session instead of sending two people to lobbying school. This is the plan. If anyone on Executive Board is interested in going, notify Cindy Marion.

Discussion was made about how long a committee member should have to get certified after joining a committee. This matter was tabled until a regularly scheduled Board Meeting.

With no further discussion, this meeting was adjourned at 2:35 p.m.

Minutes Respectively Submitted by: Jama G. Stallings, SNS, SNA-NC Secretary

School Nutrition Association of North Carolina 2008 Annual Conference CALENDAR OF EVENTS

• Monday, June 16, 2008

Pre-conference Workshop: **New and Potential Managers Training**

Sponsored by: NC DPI Child Nutrition Services
Time: 9:45 am – 5:00 pm
Maximum 80 people

Pre-conference Workshop: **CRE/SMI Training**
Sponsored by: NC DPI Child Nutrition Services
Time: 12:30 pm – 5:00 pm
Maximum 50 people

New Horizons Golf Tournament

Grandover Resort
1:15 pm Shotgun Start

Executive Board Reception
Grandover Resort with Industry Members
6:00 pm – 7:30 pm

Executive Board Meeting
Koury Convention Center – 8:00 pm -10:00 pm

• Tuesday, June 17, 2008



Registration Open 8:30 am - 5:00 pm

Pre-conference Workshop:
New and Potential Manager Training (con't)
Time: 8:30 am – 3:30 pm

Pre-conference Workshop: **CRE/SMI Training (con't)**
Time: 8:30 am-5:30 pm

Pre-conference Workshop: **Smart Options-Train the Trainer**
Sponsored by: NC DPI Child Nutrition Services
Time: 8:00 am – 12:30 pm
Maximum 50 CN Directors and Supervisors

Chapter Leadership Seminar: Beth Palien, President-Elect
(Working Lunch provided)
10:00 am-2:00 pm

NCDA Advisory Council Meeting Time: 2:00-3:00 pm

Culinary Arts/Creative Arts
2:00 pm – 4:00 pm Registration and Set up
4:30 pm – 7:30 pm Judging
6:00 pm– 8:00 pm President's Reception for Culinary & Creative Arts Participants
9:00 pm – 11:00 pm Viewing

FREE EVENING

• Wednesday, June 18, 2008

Registration Open 8:00 am –5:00 pm
Wellness Walk for Hunger 7:00 am – 8:00 am
Sponsored by Schwan's Food Service, Inc.
SNA-NC "The Pantry" Store 9:00 am – 4:00 pm
Local SNA Chapter Stores 9:00 am – 4:00 pm
Silent Auction Receiving 8am – Noon
Viewing 1 pm-4 pm
Voting 1:00 pm – 4:00 pm



Culinary Arts/Creative Arts
Viewing 7:00 am – 9:00 am
Dismantle 9:00 am -9:30 am
Special Session for First Timers
9:00 am -10:30 am
New Horizons Trade Show
8:30 am - 12:00 pm Buyers
Morning for **Directors and Supervisors**
11:00 am - 12:00 pm **Managers**
Admitted to Buyers Morning
12:00 pm - 3:00 pm Trade Show
Open to **All**

House of Delegates

Registration 1:00 pm –1:30 pm
Session 1:30 pm –3:30 pm

First General Session

4:00 pm -6:00 pm
Introduction of Candidates
Awards
Keynote Speaker: **Sally Baskey**
“Smile, Laugh, Think”

SNA-NC Karaoke and Entertainment

Mistress of Ceremony – Guest Celebrity
Master DJ - Keith Henderson w/Digital Sounds
8:30 pm - 10:00 pm

• **Thursday, June 19, 2008**

Registration Open 7:30 am – 4:30 pm
Voting 7:30 am – 8:30 am and 12:30 pm -2:30 pm
Silent Auction 10:00 am – 4:30 pm
SNA-NC “The Plantry” Store 10:00 am – 5:00 pm
Local SNA Stores 10:00 am – 5:00 pm

Second General Session

8:00 am – 10:00 am
NCDPI Update: **Dr. Lynn Hoggard**



NCDCA Update:
Gary Gay
Legislative Update:
Cindy Marion
NAC Awards: **Judy Wrenn**
Keynote Speaker:
Hello my name is “Scott”

“That Guy with the Nametag”

Educational Sessions

| | |
|-----------|---------------------|
| Session 1 | 10:30 am – 11:30 am |
| Session 2 | 11:45 am – 12:45 pm |
| Session 3 | 2:30 pm – 3:30 pm |

President’s Luncheon

1:00 pm – 2:00 pm
Marilyn Moody, 2007 SNA-NC President

“A Garden Party” Banquet

7:00 pm – 9:00pm
Scholarship Winners, Partner in Education Awards, Lunch
Bell Awards, Heart of the Program Winners, Chapter
of the Year, Director of the Year, Louise Sublette
Award, Mary Long Beasley Award, NAC of the Year
Installation of 2008 Officers
Entertainment – 9:00 pm – 11:00 pm
“The Fantastic Shakers”

• **Friday, June 22, 2007**

Silent Auction Pick-Up 7:00 am – 8:00am

Third General Session

8:30 am – 10:30 am
Chapter President Introductions
Keynote Speaker: **Phillip Van Hooser**
“Leading your People and Serving your Customers”

Executive Board Meeting

11:00 am – 1:30 pm



Bragging Rights

SNA-NC Members Making a Difference

Santa's Workshop

Patricia Hart, District III Director

Margaret Hearne Cafeteria, Wilson County Schools, was the host of Santa's Workshop, right before the Christmas holidays.

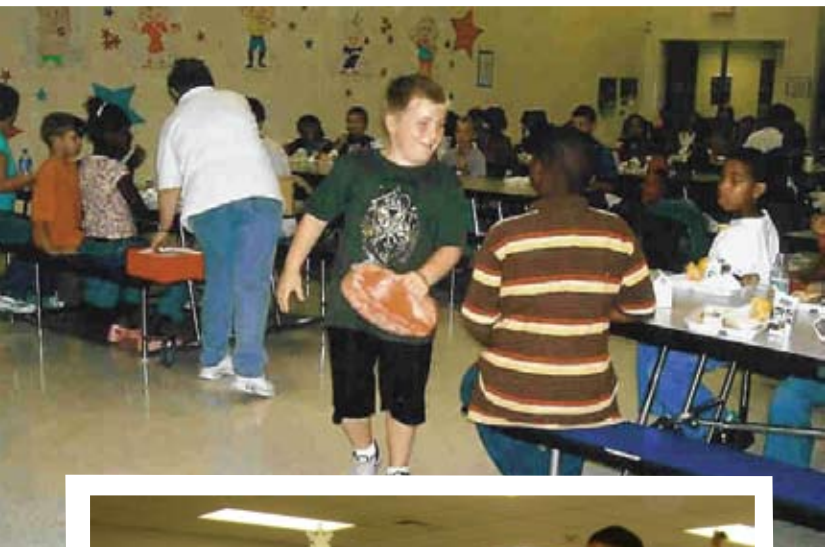
Cafeteria manager, Patricia Hart, and staff wanted to do something exciting for the students and staff to try to spread some Christmas cheer. They decided to transform the cafeteria into Santa's Workshop. The cafeteria was decorated with toys and snowflakes hanging from the ceiling, along with toys displayed on the serving lines.

Santa took time out of his busy schedule to visit with the students during lunch. He passed out candy canes as the students visited with him and shared their Christmas Wish Lists. Of course, he had to have his elves help him out. All the cafeteria staff were more than happy to assist Santa with this. Each staff member was dressed as one of Santa's elves. All the students at Hearne received a treat



from the cafeteria staff. The register was programmed to give out 39 instant prizes ranging from teddy bears and cars to even a pogo ball. When a student won a prize the cashiers rang a bell and the cafeteria staff sang "We Wish You a Merry Christmas". During breaks between classes the staff pranced around the cafeteria singing Christmas songs.

Cafeteria staff do not have the highest paying jobs, but we do have one of the most rewarding. It is so worth it, when you can see the eyes of a child light up with excitement.



Another Look at NSLW

Betty Locklear, CN Manager, Wagram PS

Wagram Primary School celebrated another wonderful NSLW. We had parents join us for lunch. There were many activities during the week that included an art contest, activity sheets and an election for the students' favorite foods. Biff Burger was the big winner this year. The cafeteria was decorated in red, white and blue and looked very patriotic. Each year we look forward to NSLW and NSBW. 🍎



KARAOKE

“2008 Talent Search”

Wednesday, June 18, 2008

8:30 to 10:00 PM

Mistress of Ceremony: **A Surprise Celebrity**

If you like to sing, dance and act, this is your opportunity to show your talent during our 2008 Annual State Conference! You can be in this year's "Karaoke Talent Search" singing solo, as a duet or even as a group performing your favorite hit. Our mistress of ceremony will be a surprise celebrity who will perform her greatest hit song. SNA-NC wants to hear your song and see your act. Let us see what you can do!

Register now for the Karaoke Talent Search with your song request and the specifics by sending an e-mail to Keith Hen-

derson at digitalsounds@bellsouth.net. If you have your own Karaoke disk, you will still need to email Keith to register for this event.

We are looking forward to hearing the best songs ever at a state conference. Come one, come two, and come all to participate in the 2008 Annual State Conference Karaoke Talent Search. Hope you will be there!



Congratulations to Elizabeth Taylor

Elizabeth Taylor, SNA-NC Past President, was elected by SNA members, during the SNA Election in November, to be the SNA Member Services Committee Chair.

School Nutrition Association of North Carolina Scholarships

By: Lorie Reece, Education/Certification Chair

There are two \$500 scholarships available to child nutrition employees who are furthering their education. Information about the scholarship and application can be found in the SNA-NC Chapter Leadership Manual or on the SNA-NC Web site, www.schoolnutrition-nc.org. The application, current transcript, and three letters of recommendation are due by April 30, 2008. The scholarship winners will be announced at the 2008 SNA-NC Annual Conference in Greensboro, N.C.

For more information contact:

Lorie Reece

Lincoln County Schools
2660 N. Hwy 321 Business
Lincolnton, NC 28092
Phone: 704-736-1017 ext. 20127
E-mail: lreece@lcsnc.org

Mid-Year Chapter Leadership

SNA-NC held the Mid-Year Chapter Leadership Seminar on February 9, 2008, at the Sheraton Greensboro Hotel in Greensboro. There were 90 chapter leaders and future leaders in attendance. The guest speaker was Nancy Rice, SNS, from Jonesboro, Georgia. Nancy is the current SNA Nutrition Committee Chair and will be sworn in as the SNA Vice

President this July in Philadelphia at the SNA Annual National Conference. Nancy gave wonderful and informative presentations on "Leadership", "Effective Presentations" and "The ABCs of Working Together". Nancy kept everyone laughing and learning throughout the day. 🍎



Kathy Buelin, Nancy Rice and Beth Palien



Mid-Year Chapter Leadership Attendees



Attendees enjoyed a fun filled day of learning.



Kathy Buelin, Nancy Rice, Deborah Carpenter and Beth Palien

Legislative Update

By: *Cindy Marion, PP&L Chair*

The Legislative Committee is preparing for the coming short session that will begin in May. We have consulted with our lobbyists in order to map out our plan and sharpen our message. In reviewing last year's session, we were able to identify areas that we felt needed to be strengthened and additional groups that needed to be targeted. During January, we met with Rep. Doug Yongue, Associate State Superintendent Philip Price and many of our partner agencies to begin the process of moving our issue this session. With the help of Rep. Yongue, we are scheduled to present our issue to the Education Oversight Committee of the General Assembly in March. This will be a great achievement for our organization and should be a major stepping stone toward our ultimate goal of funding the State Nutrition Standards K-12.

We have been able to gather data from school districts across our state. From this data, we continue to see a steady decline in the financial stability of child nutrition programs. This clearly indicates that we must be persistent about funding if our programs are to continue to exist. A realistic amount to begin to ease the crises in child nutrition is \$20 million. Our data from the initial Nutrition Standards Pilots is now 3 years old. Moving from our original request of \$14 million to \$20 million will help to offset the tremendous increase in food cost, salaries and benefits our programs have incurred over the past three years. Funding of the Nutrition Standards K-5 will not solve the financial problems of the child nutrition programs in North Carolina, but it will be the first step in the right direction and it will be a giant investment in our children.

It is certainly time to play all of our cards, my friends. Please make an effort to be at our LAC in Raleigh, May 19 to 20. Every LEA needs to be represented! If you can't make both days, please come on May 20 – that is the day we will be making our visit to the Legislature. Last year, we laid a solid foundation for this issue, now it the time to finish the job and get paid! Do not hesitate to contact your

folks at home and tell them that we need funding to put the Nutrition Standards K-5 in place. Let them know that child nutrition budgets are being strained to the limits. Tell them that food costs across this state have increased by 26 percent since 2003. The cost has exceeded \$48 million since 2005. Programs are being ask to pick-up more and more expenses and to limit more of their revenue sources. Tell the story!

On the national front, at the writing of this article the Farm Bill is still on hold. We have a great deal at stake with the Farm Bill in regard to fresh fruits and vegetables and their distribution. In January, the NCDA folks, farmers and I traveled to Washington to meet with USDA regarding the issues with DOD and the Farm Bill. We also met with five North Carolina congressmen, one congressional aide and the aides to Sens. Dole and Burr. We were encouraged by our folks in Washington, D.C. They are willing to help us resolve issues and support our state in getting fresh fruits and vegetables to our children.

Nutrition Standards is still the main topic of conversation with SNA and adequate funding for school meals programs. Other issues on the table include improvements in the meal pattern and an end to the "time and place" rule.

Complete 2008 state and national issue papers can be downloaded from our Web site, www.schoolnutrition-nc.org.

Remember: You make a difference, we are making history!

**School Nutrition Association of NC
Profit & Loss Budget vs. Actual
August 2006 through July 2007**

| | Aug '06 - Jul 07 | Budget | \$ Over Budget | % of Budget |
|--------------------------------|-------------------|-------------------|-------------------|-------------|
| Income | | | | |
| 301 State Dues | 30,794.77 | 34,000.00 | -3,205.23 | 90 |
| 302 Sustaining Members | 10,725.00 | 16,000.00 | -5,275.00 | 67 |
| 306 Annual Meeting | 124,288.85 | 145,000.00 | -20,711.15 | 85 |
| 307 Trade Show | 162,050.00 | 165,000.00 | -2,950.00 | 98 |
| 308 Chapter Leadership | 5,478.50 | 5,000.00 | 478.50 | 109 |
| 309 SNA-NC Legislative Day | 13,965.00 | 8,000.00 | 5,965.00 | 174 |
| 310 Industry Seminar | 82,016.00 | 97,000.00 | -14,984.00 | 84 |
| 317 District 1 | 610.00 | 1,000.00 | -390.00 | 61 |
| 318 District 2 | 724.00 | 1,000.00 | -276.00 | 72 |
| 319 District 3 | 1,196.00 | 1,000.00 | 196.00 | 119 |
| 320 District 4 | 559.00 | 1,000.00 | -441.00 | 55 |
| 321 District 5 | 864.00 | 1,000.00 | -136.00 | 86 |
| 322 District 6 | 446.00 | 1,000.00 | -554.00 | 44 |
| 323 District 7 | 957.00 | 1,000.00 | -43.00 | 95 |
| 324 District 8 | 1,275.00 | 1,000.00 | 275.00 | 127 |
| 331 Ways & Means | 478.74 | 2,500.00 | -2,021.26 | 19 |
| 332 Miscellaneous | 653.19 | 6,000.00 | -5,346.81 | 10 |
| 333 Interest | 14,974.77 | 5,000.00 | 9,974.77 | 299 |
| 334 Silent Auction | 2,174.00 | 2,500.00 | -326.00 | 87 |
| 335 NAC | 1,375.00 | 4,000.00 | -2,625.00 | 34 |
| 336 NC PAC | 0.00 | 1,000.00 | -1,000.00 | 0 |
| Total Income | 455,604.82 | 499,000.00 | -43,395.18 | 91 |
| Expense | | | | |
| 401 Arrow | 35,356.23 | 32,000.00 | 3,356.23 | 110 |
| 402 Scholarships | 1,000.00 | 1,000.00 | 0.00 | 100 |
| 403 Office Expenses | 8,525.73 | 11,000.00 | -2,474.27 | 77 |
| 404 Pins and Certificates | 11,015.70 | 12,125.00 | -1,109.30 | 90 |
| 405 Web Site | 355.01 | 1,500.00 | -1,144.99 | 23 |
| 411 President | 2,777.09 | 2,000.00 | 777.09 | 138 |
| 412 President-Elect | 199.82 | 1,000.00 | -800.18 | 20 |
| 413 Vice President | 0.00 | 500.00 | -500.00 | 0 |
| 414 Secretary | 0.00 | 200.00 | -200.00 | 0 |
| 415 Treasurer | 3,607.66 | 2,500.00 | 1,107.66 | 144 |
| 416 Executive Board Meeting | 9,445.57 | 11,000.00 | -1,554.43 | 85 |
| 417 Liability Insurance | 750.00 | 800.00 | -50.00 | 93 |
| 418 Executive Director | 861.89 | 1,500.00 | -638.11 | 57 |
| 421 SNA Legislative Conference | 6,464.31 | 3,000.00 | 3,464.31 | 215 |
| 422 SNA Leadership Conference | 4,007.55 | 4,000.00 | 7.55 | 100 |
| 423 SNA Industry Seminar | 1,143.27 | 1,800.00 | -656.73 | 63 |
| 424 SNA Annual Conference | 6,707.85 | 4,800.00 | 1,907.85 | 139 |
| 431 SNA-NC Annual Conference | 124,938.25 | 140,000.00 | -15,061.75 | 89 |
| 432 Strategic Planning Day | 2,840.04 | 5,000.00 | -2,159.96 | 56 |
| 433 Committee Day | 9,331.62 | 12,000.00 | -2,668.38 | 77 |
| 434 Chapter Leadership | 5,825.74 | 4,000.00 | 1,825.74 | 145 |
| 435 SNA-NC Legislative Conf | 14,850.34 | 10,000.00 | 4,850.34 | 148 |
| 436 Trade Show | 49,168.51 | 62,500.00 | -13,331.49 | 78 |
| 437 SNA-NC Industry Seminar | 46,440.48 | 62,500.00 | -16,059.52 | 74 |

| | Aug '06 - Jul 07 | Budget | \$ Over Budget | % of Budget |
|-------------------------------|-------------------|-------------------|-------------------|-------------|
| 439 State Fair | 4,957.25 | 8,000.00 | -3,042.75 | 62 |
| 441 Nutrition | 1,911.39 | 2,500.00 | -588.61 | 76 |
| 442 Education/Certification | 0.87 | 200.00 | -199.13 | 0 |
| 443 NAC | 2,313.26 | 3,000.00 | -686.74 | 77 |
| 444 Endowment | 0.00 | 1,500.00 | -1,500.00 | 0 |
| 445 Member Services | 414.63 | 1,000.00 | -585.37 | 41 |
| 446 Nominations | 0.00 | 200.00 | -200.00 | 0 |
| 447 Legislative | 3,653.96 | 6,000.00 | -2,346.04 | 60 |
| 448 Industry Advisory | 3,266.89 | 3,500.00 | -233.11 | 93 |
| 449 Resolution & By-Laws | 0.00 | 50.00 | -50.00 | 0 |
| 450 Marketing | 702.53 | 2,000.00 | -1,297.47 | 35 |
| 456 District 1 | 967.19 | 1,000.00 | -32.81 | 96 |
| 457 District 2 | 1,099.79 | 1,000.00 | 99.79 | 110 |
| 458 District 3 | 1,068.30 | 1,000.00 | 68.30 | 106 |
| 459 District 4 | 682.07 | 1,000.00 | -317.93 | 68 |
| 460 District 5 | 1,010.17 | 1,000.00 | 10.17 | 101 |
| 461 District 6 | 759.00 | 1,000.00 | -241.00 | 75 |
| 462 District 7 | 935.89 | 1,000.00 | -64.11 | 93 |
| 463 District 8 | 812.09 | 1,000.00 | -187.91 | 81 |
| 471 Coalition Memberships | 300.00 | 1,200.00 | -900.00 | 25 |
| 476 Executive Director | 55,115.00 | 55,125.00 | -10.00 | 100 |
| 478 Lobbyist | 15,350.00 | 11,500.00 | 3,850.00 | 133 |
| 479 Parliamentarian | 1,786.00 | 1,500.00 | 286.00 | 119 |
| 485 Miscellaneous/Del - China | 482.14 | | | |
| 486 Audit & Accounting | 2,800.00 | 3,000.00 | -200.00 | 93 |
| 487 Ways & Means Purchases | 0.00 | 2,500.00 | -2,500.00 | 0 |
| 488 Silent Auction | 109.00 | 500.00 | -391.00 | 21 |
| 491 NC PAC | 0.00 | 1,000.00 | -1,000.00 | 0 |
| Total Expense | 446,110.08 | 499,000.00 | -52,889.92 | 89 |
| Net Income | 9,494.74 | 0.00 | 9,494.74 | 100 |

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MEMBER SERVICES UPDATE

By: Lois Hood, Member Services Chair

Where has the time gone? This has been such an exciting and wonderful year serving as Member Services Chair along with a fantastic group of committee members to work along side. The Arrow has a great new look and I hope you are enjoying reading all the articles.

We have increased membership yet we have not met our goal as of yet. The 2008 Spring Membership Drive is March 1 through March 31. Our theme this year is "From the Kitchen of SNA Recipes for Membership Success" Please help in promoting our association by asking your co-workers to become members of their professional organization. Our goal for 2008 is 3106 we are currently at 3010 as of the end of December. Our association has tremendous benefits for the members. If each member would recruit just one new member we could double our membership. The saying you have heard "It takes a village to raise a child" is so true; it takes each one of us to keep our association growing and alive. Let each of us do our part to put North Carolina on top!

At our 2008 State Annual Conference in June we will honor the 100% Membership and the 100% Certified schools. Schools having a 100% Membership and 100% Certified Members will receive a postcard asking for a photograph of the school staff. Please mail your digital picture to me by May 1, 2008. Additional information on this will be sent to you at a later date. STAR CLUB members work hard to recruit and retain members. They help to make our association grow and stay strong. When you urge fellow co-workers to join, have them put your name on the application so you can become a STAR in the process; also on renewal applications have them to put your name if you encouraged them to renew their membership. We will recognize all STAR CLUB members during our Annual State Conference. Always remember, "Recipes for Membership Success" is to recruit, recruit, and recruit!

Chapter of the Year Award- It's that time of the year again! I know everyone has worked hard in their local chapters with activities surrounding our exciting state's theme: "Growing Healthy Children." For those of you who have been documenting your work it is time for you to consider entering the Chapter of the Year Award. You will find the criteria for entering in the 2007-08 Chapter Leadership Manual, pages 54-55. Your scrapbook entry must be received by May 1, 2008. Send your Chapter of the Year Scrapbook to:

Lois Hood
Montgomery County Schools
441 Page Street
Troy, NC 27371

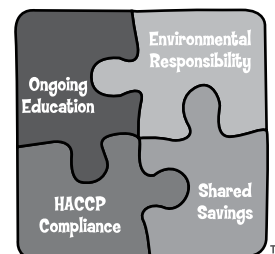
The first place winner will receive a \$100.00 award, and the second place winner a \$50.00 award. The Member Services Committee is looking forward to seeing the hard work your chapter has been doing this year. I encourage all members to see the Chapter of the Year entries at our Annual State Conference. Let's support our winners and get some good ideas to take back to your chapter so you can enter next year.

Please feel free to contact me with any questions or concerns at (910)-576-6511 ext. 234 or e-mail me at Lois.Hood@montgomery.k12.nc.us. I hope to see all of you at conference in June.

The logo for SFSPac (Food Service Sanitation System) features the letters 'SFSPac' in a stylized, bubbly font with a registered trademark symbol. The letters are white with a dark outline and are set against a dark grey circular background.

Food Service Sanitation System

Where school nutrition
and food safety come together.™



For more information
contact Joey McLaughlin
at 312-226-0400 ext. 268

Nutrition Advisory Council Update

By: Judy Wrenn-NAC Chair

Get out those garden tools! We are ready to plant seeds of good nutrition to “Grow Healthy Students” by teaching them good nutrition at the June conference. Your Nutrition Advisory Council Committee is working hard to make sure that the Nutrition Advisory Council of the Year winners have a great time this year at the conference.

We look forward to welcoming the winners as they arrive. They will judge creative arts for the Pick of the Show Award and then present the award at the general session. They will attend a session on trade show etiquette on Tuesday evening. Then, on Wednesday morning, they will be escorted through the trade show and will have a chance to talk with the vendors to let them know what they like and what will be good for their school. We plan for them to attend the Wet N’ Wild

Emerald Pointe Water Park again this year on Wednesday afternoon. The students will also be on hand at the NAC mini-session on Thursday morning to share with all who attend how they worked with their school on improving nutrition. Be sure to attend and learn from these great students!

Be sure to visit the NAC booth at the trade show and see how we are “Growing Healthy Students.” While you are there, you can join in our games and sign up for next year’s NAC and get new information concerning the NAC. The new handbook will be on sale and the remainder of the 2007-2008 handbooks will go for \$3 each. Our goal is to have 100 NACs. Therefore, we need you to sign up to start a NAC in your school.

A “star” your students already love now with whole grain...

The #1 toaster pastry brand in America¹ proudly introduces Pop-Tarts® One Serving of Whole Grain. These new toaster pastries can help meet your wellness needs, boost participation and increase your profits. Pop-Tarts® One Serving of Whole Grain meets most nutritional regulations, plus your students already know and love the brand.

For more information, contact your Kellogg’s® Food Away From Home Representative, call 877-511-5777 or visit www.kelloggsfoodawayfromhome.com.

1 IRI, FDMxW, 52 Weeks ending 9/09/07 * See Ingredient Statement

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- ★ 0g TRANS FAT!*
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- ★ WIDELY ACCEPTED BY STUDENTS
- ★ BOOSTS A LA CARTE SALES



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Child Nutrition Industry Conference

January 13 -15, 2008 ~ Monterey, California

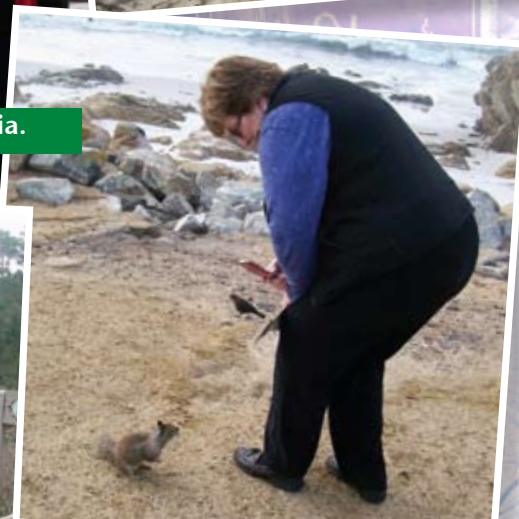
Kathy Buelin and Daughn Baker spend their free afternoon at the beach in California



SNA-NC members at the Lone Cypress in Pebble Beach, California.



Yes Beth, there are squirrels in California.



Kathy Buelin, Alison Francis, Christina Dodd, Beth Taylor and Daughn Baker at Shepard's Knoll.



SNA-NC members at the banquet during CNIC.



Welcome New Members!

The following joined our association in October, November and December, 2007 and January 2008. We welcome each new member.

District 1 - 17 New Members

1070 Beaufort Co SNA

Jessica Brooks
Kim Carter
Deloris Clemons
Mary Freeman
Linda Scott
Linda Woolard

1210 Chowan Edenton SNA

Marion Collins

1270 Currituck Co SNA

Maria Del Acqua
Rose Gregory
Jason Musser
Bonnie Rice
Pamela Rose
Theresa Willis

1700 Elizabeth City- Pasquotank SNA

Lakeisha Cuffie
Shenee Cuffie
Darlene Golden
Carolyn Penninger

District 2 - 7 New Members

2400 Greene Co SNA

Crissy King

2650 New Hanover Co SNA

Dave Moley

2670 Onslow Co SNA

Virginia Hall

2710 Pender Co SNA

Betty Vollers

2820 Sampson Co SNA

Sandra Hopkins

Betty Marshburn

2821 Clinton City SNA

Annie Williams

District 3 -25 New Members

3390 Granville Co SNA

Daphne Evans
Wendy Frazier
Sarah Mangum
Carol Williams

3510 Johnston Co SNA

Karmela Adkins
Tammy Allen
Adriane Begley
Schricalyn Cline
Erin Daley
Nancy Lee
Miggie Matthews

Karen McKenny

Ann Pilkington

Alisa Reid

3920 Wake Co SNA

Angel Clark
Trinh Dang
Rebecca McLamb
Trudie Rickman
Sandra Ruff

Karen Rushton

Dorothy Smith

Gwynn Swinson

3920 Wilson Co SNA

Annette Barnes
Bernice Lindsey
Dana Ward

District 4 - 28 New Members

4260Cumberland Co SNA

Robert Hostler

4430 Harnett Co SNA

Veronica Gregory
Margaret Hudson
Judy Newkirk

4470 Hoke Co SNA

Monarco Pone

4530 Lee Co SNA

Amelia Unger

4620 Montgomery Co SNA

Bobbie Bruton

Bettye Cagle

Jessica Clark

Wanda Correll

Evoynne Davis

Donna Faulkner

Kristy Holder

Sharon Honeycutt

Susan Lassiter

Shirley Lemonds

Mary Little

Norma Lynthacum

LaKita McDonald

Janice McLendon

Barbara Parsons

Debra Roberts

Peggy Russell

Shirley Spurlin

4780 Robeson Co SNA

Jo Ann Locklear

Craig Lowry

4830 Scotland Co SNA

Victoria Locklear

Shirley Smith

Angela Underwood

District 5 - 19 New Members

5010 Alamance Co SNA

June Dodson

Angela Feiner

Tracy Smith

5290 Davidson, Lexington, Thomasville SNA

Ida Canty

5410 Guilford Co SNA

Barbara Colvin

Debra Humble

Michelle Ingold

Sandra Kersey

5730 Person Co SNA

Daisy Henderson

Vanessa Leigh

5760 Randolph Co SNA

Charlotte Adams

Lori Allred

Connie Green

Cynthia Hill

Vickie Hyatt

Janet Poole

Vondena Whitley

Melissa Williams

5850 Stokes Co SNA

Brenda Southern

District 6 - 22 New Members

6130 Cabarrus Co SNA

Cynthia Biggers

Annette Burleyson

Mary Gwinn

Patricia Helms

Julie Lloyd

Eric Shelhart

6360 Gaston Co SNA

Carol Larino

Lenore Smith

6550 Lincoln Co SNA

Emily Beal

Susan Cline

Amy Harkey

6600 Charlotte Meck SNA

Randall Carson

Albert McMicken

Vicki Moore

6800 Rowan Salisbury SNA

Amy Hendrick

Lori Matthews

Heather Strickland

6900 Union Co SNA

Tammy Couick

Katrina Huntley

Frank LoBue

Tina Manns

SNA-NC

James Roth

District 7 - 16 New Members

7180 Catawba, Hickory, Newton-Conover

Virginia Bungin

Betty Carney

Kimberly Price

Janice Yount

7300 Davie County SNA

Velma Burton

Anne Fulp

Nicole Ijames

Sharon Jones

Charlene Kelly

Sandra Leonard

Frances Richie

Renee Schulte

Dawn Sechrist

7860 Surry, Elkin, Mt. Airy

SNA

Alisa Hutson

7970 Wilkes Co SNA

Mary Kanapp

7990 Yadkin County SNA

Katherine Sommers

District 8 - 13 New Members

8440 Haywood Co SNA

Debora Cowan

Tina Kraffy

Klishea Layman

April Long

Cynthia Medford

Angela Melton

Lucy Messer

Angela Pless

Myra Stone

Thomasine Wilson

8560 Macon Co SNA

Sandra Bennett

Joyce Bowman

Kelli Hannah



SNA of NC Industry Partners 2007-2008

The following Sustaining Members are an important part of our Association. Please invite them to your district and chapter meetings and let them know how much you appreciate their services and products.

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Authorized Commercial Equipment
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Bake Crafters Food Company
Blue Bell Creameries
Brakebush Brothers, Inc.
Burel & Associates
Café Concepts/The Jordan Group
CAFE, Inc.
Campbell's Foodservice
Cannon Marketing
Carolina Marketing, Inc.
Clouds Clothing
Coca Cola Bottling Company
Comfort Creek Foods
ConAgra-Lamb Weston
ConAgra Foods
Correction Enterprises
Cybersoft Technologies, Inc.
Dennis Foods
Denver Equipment Co. of Charlotte, Inc.
DGW Business Forms & Systems
Dispenser Services Inc.
Dispensing Systems of NC, Inc.
Duke Energy
Duskie Utsey & Associates
Dynamic Marketing Group, Inc.
East Side Entrees
Education Management Systems
Food Concept Specialists
Food Sales East
General Mills Foodservice
Gilbert Foodservice, Inc.
Giorgio Foods

Good Harbor Fillet Co., Inc
Griffin Marketing Group
Harvest Foods, Inc.
Heinz North America
Hershey Creamery Co.
Hobart Corporation
Hopco Foodservice
House of Raeford Farms, Inc.
Innovative Concept Group
Intek Manufacturing
Inter Coast Sales & Marketing
Jacobi-Lewis Company
Jones McCormick & Associates, Inc.
JTM Food Group
Juice Alive
Kellogg's
KeyImpact Sales Systems
Kings Delight
Land O' Lakes, Inc
Larry's Sausage
Lindox Equipment Company
Lunch Box / Data Futures
Maola Milk and Ice Cream
Mannhart, Inc.
Master Marketing Sunlow
McIntyreSales, Inc.
Meridian Beverage Company
Mutual Distributing Company
National Vendors
NCDA&CS-Food Distribution
NC DPI-Child Nutrition Services
NC Subway Group
NC Vending Association
Otis Spunkmeyer
PanSaver - M & Q Plastic Products

Par Pak
Pate Dawson Company
PCS Revenue Control Systems
Pepsi Bottling Ventures
Pepsi-Cola Bottling Co of Hickory
PepsiCo Foodservice
Piedmont Natural Gas
Plas-Tique Products, Inc.
Profit Solutions Group, Inc.
PSNC Energy
Quality Sales & Marketing of NC
Ridgefield's Brand Corporation
Sanitech Systems
Sartox, LLC
Schwan's Food Service, Inc.
SFSPac
Sharin' Foodservice Sales, Inc.
Shat-R-Shield
Smart Mouth Pizza
Southeast United Dairy Industry
Southern Equipment Fabricators
Super Bakery
Swanson-Girard Associates
Switch Beverage Company
Sysco Food Services of Raleigh
Tarheel Distributing Company
Thompson & Little, Inc.
True Foodservice Equipment
United Restaurant Equipment Co.
Universal Equipment Company
US Beverage, Inc.
US Foodservice
W. A. Brown & Son, Inc.
Whaley Foodservice Repairs

New Horizons Trade Show

Wednesday, June 18, 2008

Who Should Attend:

Food Service Professionals (Not Open to the Public)

Children under age 16 are not permitted in show unless part of a Culinary Course and chaperoned by the sponsor.

Trade Show Schedule

Buyer's Morning for Directors and Supervisors

8:30 am – 12:00 Noon

Managers Admitted to Buyer's Morning

11:00 am – 12 Noon

Trade Show Open

12:00 Noon – 3:00 pm

Check out www.schoolnutrition-nc.org for additional Trade Show information and forms.

Chapter Officers:

We are having a garden party and want you to join us!

By Marilyn Moody, Past President

Plan to register and order tickets for this year's President's Luncheon. All chapter officers are invited to attend so that you may meet other officers, the SNA-NC Executive Board, and Past Presidents. You will hear from our current President, Kathy Buelin. We will focus on Growing Healthy Children by sowing ideas with one another and expecting to reap best practices when we return to school in the fall. There is a small cost to attend, but you can be sure you will receive priceless benefits! Come, grow with us!




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NATIONAL DAIRY COUNCIL

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Phyllis Propp
Director of Child Nutrition Services
First State Intermediate School System
First State, Texas
Enrollment: 40,200
New Look of School Milk
Since 2004

Milk Sales Increase: 15%
Lunch ADP Increase: 4% • Breakfast ADP Increase: 6%

Ken Yarb
Director of School Nutrition Program
Barnwell County Public Schools
Barnwell, SC
Enrollment: 15,000
New Look of School Milk
Since 2004

Milk Sales Increase: 12%
Lunch ADP Increase: 3% • Breakfast ADP Increase: 15%

James S. Ruffill, Jr.
Director of Food Services
Wingate Branch, The Public Schools
Wingate Branch, NC
Enrollment: 17,000
New Look of School Milk
Since 2004

"Our New Look of School Milk pilot lasted just a week - students reached so favorably, we immediately implemented it district-wide! The New Look motivates students to choose one of the most important foods for them. And the increased volume and a la carte sales have helped us balance the additional cost of the program."

"Working within our wellness policy we consistently strive to offer higher quality products and the New Look of School Milk fulfills that goal. Now students are having fun drinking milk, getting more calcium and vitamin D. This is what's best for our students first and foremost."

"After seeing other districts successfully serving the New Look of School Milk, we brought it in to improve consumption and get appropriate nutrition to students. Additionally, plastic bottles are recyclable, making a large contribution to our schools' 'Green Team,' a major initiative in our district."

Endowment Update

By: Alison Francis, Endowment Chair

Silent Auction

It's time to start making plans to attend this year's conference. Please stop by and visit the Silent Auction.

Local chapters and individuals are being asked to donate an item to be auctioned. Last year, some of the items donated included gift baskets, tickets to attractions, handmade crafts, kitchenware, jewelry, gift certificates and items that may be unique to your part of the state.

Members will have the chance to view and bid on the items at specified times during the conference. Each item will be displayed with a list of what's included, the estimated value and the chapter or individual it was donated by. Those bidding will write down their bid on the bid sheet and check back periodically to see if they are the highest bidder or need to raise their bid. The person with the highest bid at the close of the silent auction will get the item.

Thanks again to the 36 chapters and industry members that made a donation last year. A total of 71 items were donated and we collected \$2,124. For the Silent Auction to be a success, we need your help. Please have your chapter donate an item for the auction. It would be great to have all 58 chapters submit something this year!

If you have any questions please contact Alison Francis at 704-983-5151. Thank you in advance for your support.

Endowment Mini Session

Do you love cheese and always wanted to make your own? The Endowment Committee and UNC-G will be offering two extended Mini Sessions called "Thirty Minute Mozzarella." The sessions will offer instructions on how to make homemade mozzarella cheese. We will be traveling by bus to the Foods Lab at UNCG, where Dr. Anne Marie Scott will teach us the art of cheese making. Spaces will be limited. More information and a sign-up sheet will be available at the registration desk.

MARY LONG BEASLEY AWARD

By: Marilyn Moody, Past President

Many of our veteran members will remember Mary Long Beasley. She was a CN Director with Johnston County and with Nash/Rocky Mount. She lost a valiant battle with cancer and left a void in our membership that will never be filled. To know Mary Long, was to know school nutrition. Her positive and optimistic outlook was contagious for those who met her. She was dedicated to providing healthy meals to students to promote learning. Her joys of work and child nutrition were evident in all she did.

SNA-NC recognizes members each year that exude the same joy and optimism that was known in Mary Long. Her family (along with a review team) selects a deserving employee, manager, and director/supervisor each year to receive the coveted Mary Long Beasley Distinguished Service Award. They are looking for the same attributes in members that were exemplified in Mary Long's life.

You know the kind of person who serves our students every day, who works with joy and enthusiasm, who is always bright and cheerful, and who makes a difference in the lives of others.

Please take a minute to complete the nomination form (found on our www.schoolnutrition-nc.org web site) to recognize a deserving individual for this award. Most of the time, these individuals are behind the scene and rarely recognized for what they do. You know their value, and you know how much we would appreciate recognizing them at the banquet in June.

You will need to mail or fax your nomination to our Executive Director, Dawn Roth, by April 30.

Dawn Roth
SNA-NC
9826 Sandman Lane
Charlotte, NC 28216
Fax: 704-399-7179

Thank you for taking the time to recognize a deserving individual in your school system. Every nominee is a winner because they make a difference in the lives of students!

District IV Meeting – January 26, 2008

By: Kelly Povroznik Jones, District IV Director

The District IV meeting was held on Saturday, January 26, 2008, at Reid Ross Classical School, located in Cumberland County. Approximately 50 members were present.

After members signed in at the registration desk, they were able to purchase items from the Country Store, buy 50/50 raffle tickets, and enjoy refreshments donated by Tim Greene and Robin Chriscoe of Sharin' Foodservice Sales and the local Cumberland County School Nutrition Association.

Once the meeting was called to order, Boy Scout Troop 701 of Stedman, North Carolina posted the Colors and lead members through the Pledge of Allegiance. Jean Mason, from the CCSNA, provided the Thought for the Day. Kathy Buelin, the 2007-2008 SNA-NC State President, spoke to District IV Members about the Association, the importance of attending the Legislative Action Conference (LAC) in Raleigh, as well as accessing training materials. Burel & Associates performed a skit on Customer Service and Tim Greene and Robin Chriscoe gave District IV Members information on food products at Sharin' Food Service. During the break, members took part in a Bingo game that allowed them to get to meet other District IV Members. Reporting in for Lois Hood, Deborah Carpenter, the 2007-2008 SNA-NC Vice President, updated members on Member Services, as well as the Association and LAC. District IV Chapter Presidents were recognized and gave their reports. The morning concluded with a 50/50 raffle and door prizes.

I would like to personally thank the CCSNA Executive Board and local members for ALL of their help and support with the meeting, decorations, and food donations/preparation and Sharin' Foodservice for the food they donated.



PROPOSED BYLAWS CHANGES

Proposed Bylaws Changes

The Association must present to the membership all proposed changes in the Bylaws. These changes will be voted upon at the House of Delegates Meeting on June 18, 2008, in Greensboro. All members of the Association may attend the House of Delegates as observers. Voting members consist of the Executive Board, Past State Presidents and Chapter Presidents or voting delegate from each chapter.

Article I Membership (Existing)

Section A. Classes of Membership. Membership shall consist of three classes: School Foodservice and Nutrition, Associate and Affiliate.

1. **School Foodservice and Nutrition Members.** School foodservice and nutrition member categories shall consist of employees, managers, supervisors/directors and educators employed in eligible fields.
2. **Associate Members.** Associate member categories shall consist of retired members, students enrolled in post-secondary school foodservice programs, industry individuals, corporations and others committed to furthering the goals of the Association.
3. **Affiliate Members.** Affiliate member categories shall consist of:
 - a. School foodservice employees working less than four hours per day who choose the option of being non-voting supporter members.
 - b. Retired members who choose the option of being non-voting supporter members.

Section B. Eligible Field.

Section C. Rights and Privileges of Members. All school foodservice and nutrition members and associate retired members, whose dues are currently paid, shall be entitled to vote for the election of officers and to vote by mail upon any matter submitted to the voting membership.

1. Members who cease to be employed in an eligible field may continue their membership until their renewal date
2. Retired members shall not be eligible for nomination to state elective office.
3. Student members and Associate members in the "Other" category shall be non-voting members.
4. Affiliate members shall be non-voting members.
5. Industry members shall be entitled to vote for the election of the industry representative to the Executive Board. The category of Individual Industry member shall be entitled to one vote and category of Corporate member is entitled to one vote by up to four designated representatives, giving each Corporate membership up to four votes.
6. All members shall be eligible to attend the meetings of the House of Delegates as observers.

Section D. Dues.

Article I Membership (Proposed)

Section A. Types of Membership

1. **Individual Membership – Owned by an individual; not transferable.**
 - a. School foodservice and nutrition members
 - b. Associate members
 - c. Affiliate members

2. **School District Owned Membership – Owned by a school district; transferable within listed categories.**
 - a. **Individual school building**
 - b. **School district**

Section B. Classes of Membership. Membership shall consist of three classes: School Foodservice and Nutrition, Associate and Affiliate.

1. Individual Membership – Owned by an individual; not transferable

- a. **School Foodservice and Nutrition Members.** School foodservice and nutrition member categories shall consist of employees, managers, supervisors/directors and educators employed in eligible fields.
- b. **Associate Members.** Associate member categories shall consist of retired members, students enrolled in post-secondary school foodservice programs, industry individuals, corporations and others committed to furthering the goals of the Association.
- c. **Affiliate Members.** Affiliate member categories shall consist of:
 - i. School foodservice employees working less than four hours per day who choose the option of being non-voting supporter members.
 - ii. Retired members who choose the option of being non-voting supporter members.

2. School District Owned Membership – Owned by the school district; transferable within listed membership categories.

- a. **Employees**
- b. **Managers**
- c. **Supervisors /Directors**

Educators employed in eligible fields

Section C. Eligible Field.

Section D. Rights and Privileges of Members.

1. **Individual Membership** -- All school foodservice and nutrition members and associate retired members, whose dues are currently paid, shall be entitled to vote for the election of officers and to vote by mail upon any matter submitted to the voting membership.
 - a. Members who cease to be employed in an eligible field may continue their membership until their renewal date.
 - b. Retired members shall not be eligible for nomination to state elective office.
 - c. Student members and Associate members in the “Other” category shall be non-voting members.
 - d. Affiliate members shall be non-voting members
 - e. Industry members shall be entitled to vote for the election of the industry representative to the Executive Board. The category of Individual Industry member shall be entitled to one vote and category of Corporate member is entitled to one vote by up to four designated representatives, giving each Corporate membership up to four votes.
 - f. All members shall be eligible to attend the meetings of the House of Delegates as observers.
 - g. A person shall not hold both an Individual and School District Owned Membership concurrently.
2. **School District Owned Membership**
 - a. Members who cease to be employed in an eligible field or in a school district owned position relinquish membership on date of separation.
 - b. Shall be eligible for nomination to state elected office as specified in Article VI. Officers, Section B. Eligibility.
 - c. All members shall to eligible to attend the meetings of the House of Delegates as Observers.
 - d. Reserve the right to change to an individual membership at any time.
 - e. Shall not hold individual membership concurrently

Section E. Dues.

Rationale: SNA amended their Bylaws so that they could officially offer Individual Memberships and School District Owned Memberships. SNA-NC is changing their Bylaws in order to follow the national direction and offer both memberships.

Section E. Chapter Affiliates (Existing)

5. **Elected Officers:** A list of newly elected officers with mailing addresses shall be sent to the *Member Services Chair* within fifteen (15) days after the election.

Section F. Chapter Affiliates (Proposed)

5. Elected Officers: A list of newly elected officers with mailing addresses shall be sent to the *Executive Director* within fifteen (15) days after the election. *The Executive Director will forward to the Member Services Chair.*

Rationale: The change reflects what is currently being done.

**Article II
Officers
(Existing)**

Section B. Eligibility and Terms of Office

3. Be ineligible for re-election to a state office previously held.

**Article II
Officers
(Proposed)**

Section B. Eligibility and Terms of Office

3. All candidates are eligible for re-election to a state office previously held, but not in consecutive terms and may not exceed two terms

Rationale: This will give members the opportunity to hold the same office twice during their Child Nutrition careers if they wish, but not consecutively.

Definitions (Proposed Addition)

L. Candidate Guidelines

a. Vice President Candidates

- Must have held membership in the association for at least five years immediately preceding the nomination.
- Must have served on the Executive Board.
- Must have served in the House of Delegates within the past seven years or have served on a standing committee or advisory board within the past three years.
- Must have attended three of the last five state conferences.
- Must be certified or credentialed.

b. Secretary or Treasurer Candidates

- Must have held membership in the association for at least five years immediately preceding the nomination.
- Must have served on the Executive Board **or** have served on a state committee or advisory board.
- Must be certified or credentialed.

c. District Director Candidates

- Must have held membership in the association for at least three years immediately preceding the nomination.
- Must have demonstrated leadership ability but previous service on a state committee or advisory board is **not** required.
- Must be certified or credentialed.

****All candidates are eligible for re-election to a state office previously held, but not in consecutive terms and may not exceed two terms.**

Rationale: This will provide all of the candidate requirements for each office in one section.



Partner in Education Award

By: Jill M Hively, RD, LDN, Nutrition Committee Chair

Partner in Education Award entries are due by May 1, 2008. The guidelines can be found in your Chapter Leadership Manual or on the SNA-NC Web site at <http://www.schoolnutrition-nc.org>. Please read the guidelines carefully. If you do not have access to the manual or the internet, please call me and I will be glad to get you any needed information.

The Partner in Education Award is intended to recognize exceptional implementation of nutrition education activities in both the cafeteria and the classroom. Last

year, the Nutrition Committee was so excited to receive numerous notebooks to judge. Great things are taking place in child nutrition on the local level and this is a great opportunity to document your efforts and let your light shine. We hope to see more competition this year! The Partner in Education award will be presented at our annual meeting in Greensboro and winners' pictures will appear in the fall issue of the ARROW.

Don't miss our "Make It, Take It" workshop in Greensboro. It promises to be an exciting event! See you then!



SNA-NC

Chapter Leadership Seminar

By: Beth Palien, President-elect

When: Tuesday, June 17, 2008 from 10am-2pm
Who should attend: Chapter Officers and Leaders
Fee: \$50.00 (Lunch included)

Growing Healthy Chapters will be the theme for a fun and exciting day. Chapter officers and leaders will learn how to grow a happy and successful tree (chapter). During the seminar members will learn how to:

- Keep the roots healthy by using the Chapter Leadership Manual and 2008-2009 Plan of Work,
- Grow a healthy trunk with budgeting and fundraising ideas,
- Branch out by recruiting new members and use the fruits of certification!

Every chapter should send an officer to this seminar. Also, send anyone who is interested in becoming a leader and an officer. All are welcome to attend! To register, mark the section on the conference registration form and send \$50 for each member attending.

Join us for fun, prizes, games and fellowship as you learn to grow a healthy chapter. See you there!

Educational Mini Sessions

Date: Thursday, June 19, 2008

Who Should Attend: Everyone

Fee: Included in your Conference Package or Thursday Registration

Each person should select three mini sessions to attend.

“Alliance for a Healthier Generation: Working to Eliminate Childhood Obesity” Shannon Bergmann

“Food Safety and HACCP Procedures”
Pattie Graves & Burel Group

“Life-Band-Aid: Sometimes a Patch Just Won’t Do”
Melanie K. Johnson

“Healthier US Challenge” NC DPI Child Nutrition Services

“Basic Kitchen Safety” Pattie Graves & Burel Group

“Delegating to Others: You Are Just One Person, You Can’t Do It All” Melanie K. Johnson

“Nutrition Education” Kathy Andersen

“Proper Holding Temperature Procedures”
Pattie Graves & Burel Group

“Leadership: How to Share Your Talents”
Jim Smith & Libby Post

“From Mundane to Memorable: Best Practices for Delivering Approachable Services” Scott Ginsberg

“NSLW Make It, Take It” Jill Hively and Nutrition Committee

“Fraud Prevention: Cash Management for Manager and Cashiers” Melanie K. Johnson

“Equipment Preventative Maintenance Made Easy”
Shannon Sykes

“Growing Your Local Chapter: Recipes for Membership Success” Lois Hood and Member Services

“Wan-A-Be Certified?” Lori Reece and Education Committee

“Thirty Minutes Mozzarella” Alison Francis

“How to be a Winner the Culinary Way”
Jama Stallings and Star Mauldin

“Growing a Successful NAC Chapter” Judy Wrenn and NAC

SNA-NC Balance Sheet as of July 31, 2007

By: Libby Post, SNA-NC Treasurer

Assets

| | |
|-----------------------------------|--------------------------|
| <i>Currents Assets</i> | |
| Checking/Savings | |
| <i>Business Economy Checking</i> | \$ 76,737.42 |
| <i>Savings-BB&T</i> | \$ 169,615.83 |
| <i>Wachovia</i> | \$ 69,352.74 |
| <i>Wachovia CD</i> | \$ 131,230.53 |
| <i>Total Checking/Savings</i> | \$ 446,936.52 |
| <i>Total Current Assets</i> | \$ 446,936.52 |
| Total Assets | \$ 446,936.52 |

Liability & Equity

| | |
|---|--------------------------|
| <i>Equity</i> | |
| <i>Opening Balance Equity</i> | \$ 279,710.55 |
| <i>Retained Earnings</i> | \$ 157,731.23 |
| <i>Net Income</i> | \$ 9,494.74 |
| <i>Total Equity</i> | \$ 446,936.52 |
| Total Liabilities & Equity | \$ 446,936.52 |

School Nutrition Association of North Carolina 2008 Annual State Conference “School Nutrition: Growing Healthy Children”

By: Deborah Davis Carpenter, Vice President

Let's sow some seeds! This year's NC Annual State Conference will definitely help to prepare us for “Growing Healthy Children.” We have three dynamic speakers that were chosen to educate, motivate and entertain us throughout the week. We want to make sure that the Greensboro citizens will know that SNA-NC has come to their great city to celebrate the children of North Carolina. We will be learning, networking, meeting new friends, catching up with old friends and having some good old fashioned fun during the week.

Sally Baskey, our opening general session speaker will make us smile, laugh, and think. She delivers a powerful message with humor through three hilarious characters that she has developed to keep us laughing throughout the evening.

After a wonderful afternoon with Baskey, we will give you time to eat dinner with your friends and, of course, shop a little. Then we want you to come back to some good old entertainment, which will be a sure surprise to all. We will have a “Karaoke 2008 Talent Search.” Our celebrity mistress of ceremony will keep us laughing through out the evening. Sign up now to join in the fun of expressing your singing and acting talents in this year's Karaoke Talent Search.

“Hello my name is Scott.” Yes, Scott Ginseng, the guy with the name tag is our second general session speaker. I know for a fact that Scott wears his nametag every where he goes, even in the shower. Are you interested now? Whether you are a seasoned child nutrition employee or a newcomer to the profession, Scott will give you tips and tools to become friendlier and more approachable for the 2008 to 2009 school year.

We have added a new pre-conference workshop to our schedule this year. Smart Options-Train the Trainer Workshop for directors and supervisors. New and Potential Managers' and CRE/SMI Trainings are back again with new and exciting information that we can all use to continue the work we do in our schools to help grow the children we serve. Please sign up early due to limited availability. President-elect Beth Palien has a super Chapter Leadership Seminar planned for all chapter officers to gain valuable knowledge for the 2008 to 2009 school year. Plan to be there.

Start planning now for the Culinary Arts and Creative Arts Competition. This is a wonderful opportunity to display your best creation and show off your skills in one of the culinary arts categories. It would be exciting to see lots of winners this year!

The educational mini-sessions have been selected to ensure that you will leave with lots of knowledge for the coming school year. Topics such as “Life Band Aid: Sometimes a Patch Just Won't Do” will focus on how to face concerns and situations and take actions to correct them. Equipment maintenance and safety, child nutrition, developing leadership skills and fraud prevention are just a few topics that will be covered. You will be ready to cultivate your crop after completing this day of training.

Our Thursday evening banquet will be “A Garden Party.” We will celebrate our president's theme, School Nutrition: Growing Healthy Children. Wear your Sunday best to an evening of socializing and fun. The entertainment for the evening will be The Fantastic Shakers. You will have time to dance the night away or sit back and listen to good music.

Friday morning will begin early with Member Services recognizing our chapter presidents and chapter members. Our state president, Kathy Buelin, will give highlights from a wonderful and busy year. You don't want to miss our closing session speaker, Phillip Van Hooser, keynote speaker, author and expert on leadership and customer service. Van Hooser has a unique gift to take leadership and customer service principles and communicate them clearly and in a commonsense manner. He will also select the winners for the many door prizes given to us by vendors from across the state. You must stay to the end to be a recipient of the grand prize.

Get ready and start packing and put on those comfortable traveling shoes. We want to fill the Koury Convention Center with our eagerness for knowledge, excitement and fun. Look for additional details in this issue of the ARROW.

2007–2008 SNA of NC Executive Board

STATE OFFICERS

President

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Resolutions and Bylaws

See Vice President

Marketing Advisory

See President-Elect

Nominating

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watfordb@tcs.k12.nc.us

**Non-Voting Board Members
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1000-4 N. First St.
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lhoggard@dpi.state.nc.us

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NC Department of Agriculture and
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Butner, NC 27509
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gary.gay@ncmail.net

Executive Director

Dawn Ferguson Roth
9826 Sandman Lane
Charlotte, NC 28216
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**Contracted Personnel
Parliamentarian**

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Legal Specialist, SDPI
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Zebulon, NC 27597
Work: (919) 807-3406
Fax: (919) 807-3198
harrywilson@earthlink.net

Legislative Assistant

Gene Causby
Steve Metcalf
Contact Cindy Marion, PP&L
Committee

Wellness Walk for Hunger

Sponsored by Schwan's Food Service, Inc

Date: Wednesday, June 18, 2008
Time: 7:00am to 8:00am
Registration Fee: \$5.00 Donation

Our 7th Annual Walk will be held at the Sheraton. Plan to meet in the Guilford Pre-function I area by 6:50 a.m. All donations will be contributed to the Food Bank of North Carolina. The Food Bank provides assistance to needy families across North Carolina. Schwan's Food Service will be sponsoring the event, and providing each pre-registered participant with a t-shirt. Be sure to note your tee shirt size on the registration form.

Our walk will end before the day's activities begin, so come join the fun and help others – and show your desire to be fit. Be an outstanding chapter and raise additional funds for the

Food Bank. Any additional donations (above the \$5 registration included in your conference registration application) should be sent to:

Brittany M. Granados
Child Nutrition Services, Director
Davidson County Schools
250 County School Road
Lexington, North Carolina 27293
Telephone: (336) 242-5522
Fax: (336) 249-1062

SNA-NC Legislative Conference May 19-20, 2008

Cindy Marion, Public Policy and Legislative Chair
Phone: 336-593-8146

Complete the following information:

School System or Company Name: _____

Address: _____

Phone: _____ Fax: _____ E-mail: _____

List names attending (Registration Fee is \$100.00 for members and non-members)

| * ID Number (SNA-NC Members please use) (Sustaining Members need no number) | * Name to Appear on Badge | * Total Enclosed |
|---|---------------------------|------------------|
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |

Total Enclosed

(No Refunds)

TO REGISTER:

Please read and complete this form. Send form **with payment or credit card** information to:

SNA-NC
9826 Sandman Lane
Charlotte, NC 28216
E-mail: jbdfroth@aol.com

E-mail Address of Registrants

REGISTRATION FEE:

Please use this rate to complete your form:

Registration Fee:
\$100.00 per person
includes two lunches and breakfast

Deadline for Registration is:
May 9, 2008

Special Meal Requirements

2 WAYS TO REGISTER:

1. **MAIL FORM** and **CHECK** to:

SNA-NC
9826 Sandman Lane
Charlotte, NC 28216
Make check payable to: **SNA-NC**
OR

2. **FAX (or mail)** form with **credit card information** to:
704-399-7179

MasterCard Visa

| | |
|-----------------|-----------------|
| Card No. _____ | Exp. Date _____ |
| Signature _____ | Date _____ |

3 Digit Code on Back of Card

SNA-NC Legislative Action Conference
May 20-21, 2008
Raleigh, NC

Go to www.schoolnutrition-nc.org for
the latest information & forms.

Pre-Conference Training Workshops

“Coordinated Review Effort (CRE) and School Meal Initiative (SMI) Training”

Date: June 16, 2008 - 12:30 pm-5:00 pm

June 17, 2008 - 8:30 am-5:30 pm

Who should attend: CN Administrators of School Systems with a scheduled CRE/SMI during 2008-2009

Registration: Described below

The North Carolina Department of Public Instruction, Child Nutrition Services is pleased to offer a two-day training session for CN directors and Supervisors with a scheduled CRE/SMI Review during 2008 to 2009. This pre-conference training will take place June 16 to 17 at the Koury Convention Center in Greensboro. The session will begin with registration at 12:30 p.m. on June 16 and conclude by 5:30 p.m. on June 17. The session will accommodate 50 participants.

Registration information will be sent in April by the NCSU McKimmon Center to all CN directors with scheduled CRE/SMI reviews during the 2008 to 2009 school year. If you have any questions, please contact your CN Service Area Consultant or Janice Ezzell at 910-383-2010 or by e-mail at jezzell@dpi.state.nc.us.

“New and Potential New Manager Training”

Date: June 16, 2008 - 9:45 am-5:00 pm

June 17, 2008 - 8:30 am-3:30 pm

Who should attend: New and potential new child nutrition managers who have never attended this workshop previously

Registration: Described below

The North Carolina Department of Public Instruction, Child Nutrition Services is pleased to offer a two-day training session for new and potential new managers in Child Nutrition Programs. This pre-conference training will take place June 16 to 17 at the Koury Convention Center in Greensboro. The session will begin with registration at 9:45 a.m. on June 16 and conclude by 3:30 p.m. on June 17.

The agenda will cover such topics as the manager's role with free and reduced, counting and claiming meals, using the food buying guide, food production record keeping, receiving and

storage procedures, special diets for special-needs students, personnel management and an overview of nutrition.

Registration information will be sent from the NCSU McKimmon Center to all CN directors in April. If you have any questions, please contact Janice Ezzell at 910-383-2010 or by e-mail at jezzell@dpi.state.nc.us.

The session will accommodate 80 participants. This has been a popular workshop over the past few years, so register early!

Smart Options - Train the Trainer Workshop

Date: June 17, 2008 – 8:00 am-12:30 pm

Who should attend: CN Directors and Supervisors

Registration: Described below

This workshop will offer the training and resources required for teaching Smart Options: School Meals Make a Difference in NC, an approved SNA certification course. Smart Options, from the NC Department of Public Instruction and NC Division of Public Health, is a continuing education course tailored for child nutrition professionals in North Carolina that covers the key components of nutrition and physical activity, child nutrition regulation requirements, methods for serving quality school meals, strategies for linking the cafeteria to the classroom with nutrition education, ways to market school meals and the components of school wellness. The session will begin with registration at 8 a.m. on June 17 and conclude by 12:30 p.m. The session will accommodate 50 participants.

Registration information will be sent by the NCSU McKimmon Center to all CN directors in April. If you have any questions, please contact Janice Ezzell at 910-383-2010 or by e-mail at jezzell@dpi.state.nc.us.



Culinary Arts / Creative Arts Competition

Are you planning to enter the 2008 Culinary Arts and Creative Arts Competition in Greensboro? If you are, get ready and set to follow the competition rules exactly to avoid disqualification. The biggest challenge event leaders faced last year was contestants being disqualified.

The list below shows the major reasons for disqualification last year.

Major Reason(s) for Disqualification

Meat/Vegetable Plate

1. More than two fruit/vegetable servings
2. Meat/meat alternate weighed less than 2 oz.
3. Excessive weights or portion for meat/meat alternate

Sandwich Entree

Excessive over-serving fruit and fruit/vegetable portions

Salad Plate

1. Not a self-contained unit of components as required
2. Incorrect Category

Complete Breakfast

Excessive meat and bread portions

Cookies, Cake, Yeast Bread, Sweet Yeast Bread, Muffins and Biscuits

1. Incomplete quantity recipe or no recipe card
2. Incorrect category
3. Recipe card not the correct size

Decorated Cakes

All items used in decorations were not edible as required. Cake decorations **must be** edible.

So, look over the following rules and information and carefully make your plans.

All of the entries will be screened first by Child Nutrition employees who understand the program. They will **disqualify** entries which do not meet the requirements and rules.

Please note that to provide a standard for judging all entries, the **traditional lunch pattern** will be the standard of measure for all complete plate categories.

Mission Statement

The mission of the School Nutrition Association of North Carolina Culinary/Creative Art Competition is to attractively display and merchandise foods and creative decorations used in the operation of the North Carolina Child Nutrition Programs.

General Information for All Participants

- Participant must be a SNA-NC member and registered for the SNA-NC Annual Meeting.
- Entries must be in the name of an individual member-school entries are not permitted.
- Participant must check in with the Culinary and Creative Arts Committee prior to set up in order to receive instruction packet and sign-in. **Each participant must pick up his/her own packet.**
- Only participants will be allowed in the show area and they must leave prior to judging time.
- The SNA-NC Culinary and Creative Arts Competition Committee and the SNA-NC are **NOT** responsible for the loss or theft of any item or display.
- Each entry will be given a number and judged by number not by personal identification. After judging, all entries will be identified by a card naming the individual person.
- No materials should identify the exhibit as that of a specific individual, school, or school system. However, it is permissible to display supplier's name on food products such as milk containers or crackers since this is the typical way it is served in the school cafeteria.
- No prizes will be awarded to contestants who remove their entries before the specified competition viewing closing time.

Judging - General Information

Judging will be conducted in teams. Judges will be selected from persons who are knowledgeable in the following:

school foodservice and USDA guidelines **and/or**
food production
arts and crafts

Judges can include instructors in foodservice programs, restaurant chefs, or other foodservice professionals.

Training will be conducted for judges on the category rules and judging criteria for the Division Categories prior to the actual time of judging.

Child Nutrition Directors and Supervisors may serve as judges as well as members of the NC DPI-Child Nutrition Services staff.

Students engaged in a foodservice program may serve as judges. But no more than one student will serve on a judging team.

Pre-judging will occur prior to competition judging. Pre-judging will be conducted by knowledgeable child nutrition professionals who will review all entries only for meeting specific category rules and the general rules.

Division I: Culinary Arts

14 Competition Categories

A. Complete School Lunch Plate

Categories (5)

1. Meat/Vegetable Plate Meat entree is served with appropriate fruits /vegetables, bread and milk.

Examples: Fried chicken, country style steak, pizza, tuna salad, chicken salad, chili with beans, with appropriate fruits/vegetables, bread and milk.

2. Sandwich Entree The entree is served on or between a bread item with appropriate fruits/vegetables and milk. *Examples:* Anything on a bun, pita bread, croissant, taco, burrito, etc. or open faced sandwich, with appropriate fruits/vegetables or soup and milk.

3. Salad Plate The emphasis of the meal is on salad as a meal with the addition of milk and appropriate bread. *Examples:* Cheese and fruit salad, chef salad, taco salad with appropriate bread item and milk.

4. Self Service Meals Multi-component food items in which students serve themselves. *Examples:* Salad bars, potato bars, taco bars. **Limit size of entry to 25 inches by 25 inches.**

5. Complete School Breakfast

B. Dessert Categories (4)

Entries must include a written or typed copy of the recipe used on a card no larger than 5" x 8"

1. Cookies All types: rolled, dropped and bar cookies. Brownies and Peanut Butter Delight are cookies.

2. Cakes Plain sheet cakes with plain icing and minimal decoration.

3. Specialty Cakes including layer cakes, carrot cakes and other specialty items made for a la carte sales.

4. Miscellaneous Desserts *Examples:* Cobblers, pies, crisps, etc.

C. Bread Categories (5)

Entries must include a written or typed copy of the recipe used on a card no larger than 5" x 8"

1. Yeast Breads

2. Yeast Breads-Sweet *Examples:* Cinnamon buns, doughnuts, sweet rolls, etc.

3. Muffins

4. Biscuits (baking powder variety)

5. Miscellaneous Breads (any items not included in the above categories) *Examples:* Banana bread, quick sweet bread

Culinary Arts Rules - All Categories

1. Complete Lunch Plates

All complete lunch plates must meet the food based USDA Meal Pattern for grades 4-12

Meat or Meat Alternate - A serving of meat or meat alternate...2oz. or equivalent

Vegetable and/or Fruit - Two or more servings of vegetables or fruit or both to total 3/4 cup
Note: Salad Plates may contain up to 2 cups fruits/vegetables

Bread or Bread Alternate - Appropriate serving of bread or bread alternate

Milk - A serving of fluid milk 1/2 pint - 8 fluid oz.

2. Complete School Breakfast

All complete breakfast plates must meet the food based USDA Meal Pattern for grades 4-12

Milk - A serving of fluid milk 1/2 pint- 8 fluid oz.

Vegetable and/or Fruit 1/2 cup

Two servings Bread or Bread Alternate 1 oz each

OR

Two servings Meat or Meat Alternate 1 oz. each

OR

One serving Bread or Bread Alternate and one serving of Meat or Meat Alternate

3. Self Service Meal entries must limit size of entry to 25" x 25"

4. **Desserts and Breads** should be portioned appropriate to the way it is typically served or displayed in the local school cafeteria. Entries must include a written or typed copy of the recipe used on a card no larger than 5" x 8".

5. The lunch plates, breakfast plates, desserts and breads entries must be typical of food served to students in the child nutrition programs and be prepared as they would be served in school cafeterias.

6. Foods normally served hot will be displayed in cooked form and cold foods will be displayed in the form normally used.

7. Only one (1) entry per category per person will be accepted. Please read rules carefully for each category.

Culinary Arts Judging Criteria

1. All entries will be pre-judged to make certain they meet all the criteria.

2. Complete Plate winners will be determined by accumulated points based on the following criteria:

Appropriateness (total 60 pts):

Compliance with the USDA meal pattern guidelines for grades 4-12 (20 pts.)

Practicality in production including wise use of time, money, and equipment (20 pts.)

Compliance with the portion sizes for USDA meal pattern for grades 4-12 (20 pts.)

Presentation (total 20 pts.):

Plate is displayed neatly and merchandised properly for a school lunch/breakfast and is attractive and has eye appeal. (20 pts.)

Composition (total 20 pts.):

Plate has complimentary combination of flavors, colors, textures and shapes (20 pts.)

3. Desserts and Breads will be determined by accumulated points based on the following criteria:

Appearance (total 25 pts)

Appropriately displayed (5 pts.)

Appearance -Color, smoothness (20 pts)

Texture (total 20 pts)

Fine, even grain, moist, light, cuts easily springy (20 pts.)

Flavor (total 25 pts.)

Delicate, well blended flavor, sweet, good taste (25 pts.)

Use of Commodity Foods (total 5 pts.)

Culinary Arts Awards

1. **Plaques and ribbons** will be awarded to first, second and third place winners in each of the fourteen categories.

2. **The Ralph W. Eaton Trophy** will be awarded for the best school lunch. This award will be selected from first place winner in the four complete school lunch plate categories.

3. **The Best of Show Trophy - Desserts** will be awarded to the best dessert. This award will be selected from the first place winners in the three dessert categories.

4. **The Best of Show Trophy - Breads** will be awarded to the best bread. This award will be selected from the first place winners in the five bread categories.

Division II: Creative Arts

5 Competition Categories

Categories

1. **Seasonal Fall Decoration** - August through November

2. **Seasonal Winter Decoration** - December through February

3. **Seasonal Spring/Summer Decoration** - March through June

4. **National School Lunch Week Decoration** - Use the 2008-2009 theme of National School Lunch Week

5. **Decorated Cakes** - Sheet or tiered cakes where emphasis is on decoration.

Creative Arts Rules - All Categories

1. All entries must be original concepts. Entries purchased from a florist, craft supplier or bakery are not eligible.

2. The entries must exemplify decorations actually used in the Child Nutrition programs.

3. Size Restrictions: Entry will be disqualified if it exceeds size restrictions.

Seasonal: 25" Wide x 25" Long x 36" High, but can be smaller

Decorated Cakes: 15" Wide x 25" Long x 18" High, but can be smaller

4. Only one (1) entry per category per person will be accepted. Please read rules carefully for each category.

5. The icing and all decorations on decorated cakes must be made of ingredients that can be eaten. Decorated Cakes will not be judged on taste as part of the criteria. They may have a structural base for the display purposes only. Example: Styrofoam base allowed but must be able to duplicate with cake.

Creative Arts Judging Criteria

1. All entries will be pre-judged to make certain they meet all the criteria.

2. Creative Arts winners will be determined by accumulated points based on the following:

Presentation (total 50 pts.)

Appropriate for use in school food service (15 pts.)

Workmanship - skill in assembly and design (25 pts.)

Shows wise use of time, money and materials (10 pts.)

Originality (total 30 pts.)

Demonstrates a unique design or idea, creative and imaginative (30 pts.)

Artistic Ability (total 20 pts)

Effective use of color, displays well in shape and overall design (20 pts)

Creative Arts Awards

1. **Plaques and ribbons** will be awarded to first, second and third place winners in each of the five categories.

2. **Best of Show Trophy - Creative Arts** will be awarded to best creative arts entry which will be selected from the first place winners in each category.



**SCHOOL
NUTRITION
ASSOCIATION**
OF NORTH CAROLINA

Making the right food choices, together.

SNA-NC Culinary Arts/Creative Arts Competition

ENTRY FORM

Please print clearly and complete all blanks. You may make copies of this form. Person who submits entry must be registered and present to pick up his or her packet.

Name of Person Submitting Entry _____ Membership # required _____

School System _____

School Name _____

Contact Address PO Box or Street _____

City _____ State _____ Zip _____

Phone number with area code _____

Note: Please give careful consideration before marking your choices, as you are expected to set up all entries that you check. Only one (1) entry per category per person will be accepted. Please read rules carefully for each category.

Culinary Arts Division

1. Complete School Lunch: Meat/Vegetable Plate
2. Complete School Lunch: Sandwich Entree
3. Complete School Lunch: Salad Plate
4. Complete School Lunch: Self Service Meal
5. Complete School Breakfast

Desserts

6. Cookies
7. Cake
8. Specialty Cakes
9. Miscellaneous Dessert

Breads

10. Yeast Breads
11. Sweet Yeast Bread
12. Muffins
13. Biscuits
14. Miscellaneous Breads

Creative Arts Division

15. Fall
16. Winter
17. Spring
18. National School Lunch Week
19. Decorated Cakes

MAIL ENTRY TO:

Jama Stallings
Franklin County Schools
53 West River Road
Louisburg, NC 27549

Must be postmarked by May 15, 2008

OFFICIAL HOUSING FORM

Group Name School Nutrition Association of NC 2008

Event Beginning Date June 16, 2008 **Event Ending Date** June 20, 2008 **Reservation Deadline Date** May 16, 2008

REGARDLESS OF THE NUMBER OF OCCUPANTS, SEND ONLY ONE COPY PER ROOM.

A change in departure date must be advised no later than check-in to avoid an early departure fee.



Sheraton Greensboro
HOTEL
AT FOUR SEASONS

PLEASE MAIL OR FAX DIRECTLY TO:
SHERATON GREENSBORO HOTEL AT FOUR SEASONS
3121 HIGH POINT RD GREENSBORO, NC 27407 FAX: 336 323-4876
Phone: 800/242-6556

| # Persons | Room Rate | Tax | Nightly Total |
|---------------|-----------|--------|---------------|
| One Person | \$126.00 | 12.75% | \$142.07 |
| Two Persons | \$126.00 | 12.75% | \$142.07 |
| Three Persons | \$136.00 | 12.75% | \$153.34 |
| Four Persons | \$136.00 | 12.75% | \$153.34 |
| Club King | \$175.00 | 12.75% | \$197.31 |

| Your Arrival Date | Your Departure Date |
|----------------------------------|--------------------------------------|
| CHECK IN TIME IS 3 PM | CHECK OUT TIME IS 12 NOON |

| | | | |
|---|--------------------------------------|--|--|
| PLEASE CHECK PREFERRED ACCOMMODATIONS ALL ROOM TYPES ARE BASED ON AVAILABILITY | | PLEASE CLEARLY WRITE ADDITIONAL NAMES | |
| <input type="checkbox"/> 2 DOUBLE BEDS | <input type="checkbox"/> NON-SMOKING | | |
| <input type="checkbox"/> 1 KING SIZE BED | <input type="checkbox"/> SMOKING | | |

| | | | | | |
|---------|------|---------|----|-----|-------|
| Name | City | Company | St | Zip | Phone |
| Address | | | | | |

SPECIAL NOTE:

ALL ROOMS REQUIRE A CREDIT CARD GUARANTEE OR THE FIRST NIGHT DEPOSIT, INCLUDING TAX
PLEASE MAKE CHECKS OR MONEY ORDER PAYABLE TO: SHERATON GREENSBORO HOTEL

AMERICAN EXPRESS DINERS CLUB OR CARTE BLANCHE JCB CARD VISA OR MASTERCARD DISCOVER CHECK # _____

| | | |
|-------------|-----------|--------------|
| Card Number | Exp. Date | Deposit Amt. |
| | | |

*** ALL NUMBERS ON THE CARD MUST BE INCLUDED AS WELL AS EXPIRATION DATE***

CARDHOLDER SIGNATURE _____

RESERVATION CANNOT BE PROCESSED WITHOUT THE CARDHOLDER SIGNATURE

ACCOMMODATIONS MUST BE GUARANTEED BY CREDIT CARD OR BY CHECK MADE PAYABLE IN THE AMOUNT OF ONE NIGHTS LODGING PLUS TAX. UNLESS RESERVATIONS ARE CANCELLED 72 HOURS PRIOR TO ARRIVAL DATE, YOU WILL BE CHARGED FOR THE FIRST NIGHT. ANY MULTIPLE OCCUPANCY ROOM, UNLESS OTHERWISE INDICATED, WILL HAVE ALL DEPOSITS EQUALLY DISTRIBUTED TO ALL ROOM OCCUPANTS. ROLLAWAY BED REQUESTS ARE BASED ON AVAILABILITY AT \$10.00 PER NIGHT.

School Nutrition Association of NC Annual Conference Individual Registration Application

June 16-20, 2008 • Greensboro, Koury Convention Center

1. Please complete the information below. Please print or type:

Membership Number: (Find on your membership card)

Circle Title: Assistant Asst. Manager Manager Supervisor Director Other:

First name: Initial: Last name:

Address:

City/State/Zip Code:

Work Phone: School System:

2. Early Bird Registration forms (with payment) postmarked before May 17, 2008.

Regular Rate: Registration forms (with payment) postmarked after May 17, 2008 and on-site.

Register for the package or events you would like to attend.

| | <u>Early Bird</u> | <u>Regular</u> | |
|--|-------------------|----------------|-------------------|
| Total Package Conference Registration | Member | Member | Non-member |
| Includes Trade Show, All General Sessions | ___ \$100.00 | ___ \$125.00 | ___ \$200.00 |
| Educational Mini Sessions and Banquet | | | |
| OR | | | |
| Daily Registration Fees | Member | Member | Non-member |
| Trade Show Only (Wednesday)* | ___ \$ 25.00 | ___ \$35.00 | ___ \$50.00 |
| * (Trade Show is included with all other registrations. This badge only permits entrance to Trade Show.) | | | |
| One Day Only (Check which day you will attend) | | | |
| <input type="checkbox"/> Wednesday Only * Does not include meals | ___ \$40.00 | ___ \$50.00 | ___ \$75.00 |
| <input type="checkbox"/> Thursday Only * Does not include meals | ___ \$40.00 | ___ \$50.00 | ___ \$75.00 |
| <input type="checkbox"/> Friday Only * Does not include meals | ___ \$40.00 | ___ \$50.00 | ___ \$75.00 |
| Extras Not included in Package or Daily Registration Fees | | | |
| President's Luncheon (Thursday) | ___ \$25.00 | ___ \$30.00 | ___ \$40.00 |
| Guest Banquet Tickets (Thursday Night) | ___ \$40.00 | ___ \$45.00 | ___ \$45.00 |
| Chapter Leadership Conference (June 17, 2008) | ___ \$50.00 | ___ \$50.00 | ___ \$75.00 |
| Walk for Hunger (Wednesday 7:00-8:00 am) | ___ \$5.00 | ___ \$5.00 | ___ \$5.00 |
| T-Shirt Size _____ | | | |
| TOTAL ENCLOSED | \$ _____ | \$ _____ | \$ _____ |

Please answer the following questions:

1. Is this your first Annual SNA-NC Conference? ___ Yes
2. Are you the Chapter President? ___ Yes

Mail form and check or money order (Do not send cash) by **May 17, 2008** to:
SNA-NC, 9826 Sandman Lane, Charlotte, NC 28216
(Payment MUST Accompany Registration)

Make checks payable to: **School Nutrition Association of NC (No refunds)**

REGISTER ON-SITE AFTER JUNE 6, 2008

Credit Card Payment: (Please circle one) MASTERCARD VISA

Print Name on Card: _____

Credit Card Number _____ Expiration Date _____

Signature: _____ 3 Digit Code on back of Card _____

Billing Address: _____

School Nutrition Association of NC Annual Conference Group Registration

School System _____

Application Deadline for Early Bird Registration-May 17, 2008 -No Refunds

| Membership No. Required | First Name | Last Name | Chapter President? Yes | First Conference? Yes | Title Circle or Write in Required for Name Badge | Total Package 100.00 EB 125.00 Reg 200.00 Non-Member | Presidents' Luncheon (Chapter Officers) \$25.00 EB \$30.00 Reg | Chapter Leadership: Seminar \$50.00 EB \$50.00 Reg. | Other: List with fee For Wellness Walk \$5 List T-Shirt Size | Total |
|-----------------------------------|------------|-----------|---------------------------|--------------------------|--|---|---|---|---|-------|
| | | | | | Assistant • Asst. Manager Manager • Supervisor • Director Other: _____ | | | | | |
| | | | | | Assistant • Asst. Manager Manager • Supervisor • Director Other: _____ | | | | | |
| | | | | | Assistant • Asst. Manager Manager • Supervisor • Director Other: _____ | | | | | |
| | | | | | Assistant • Asst. Manager Manager • Supervisor • Director Other: _____ | | | | | |
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| | | | | | Assistant • Asst. Manager Manager • Supervisor • Director Other: _____ | | | | | |

Mail form and check or money order (Do not send cash) by May 17, 2008 to SNA-NC, 9826 Sandman Lane, Charlotte, NC 28216 Total Enclosed

Payment Must Accompany Registration. Make checks payable to: SNA-NC (no refunds.)

REGISTER ON-SITE AFTER JUNE 6, 2008

Credit Card Payment: (Please circle one) **MASTERCARD** VISA Print Name on Card: _____

Credit Card Number _____ Billing Address: _____ Expiration Date: _____ Signature: _____

3 Digit Code on Back of Card _____

New Horizons Golf Tournament Grandover Resort

Date: Monday, June 16, 2008

Shotgun Start – 1:15 pm

Who Should Attend: Golf Lovers

Fee: \$150.00 per person to play. Fee includes green fees, cart fees, range balls raffle ticket and reception.

Registration: Use form below

Name: _____

Handicap: _____

Address: _____

Phone: _____

Fax: _____

Registration due by June 2, 2008
Payment must accompany registration.

Payment Preference

Check Enclosed \$ _____

Credit Card Charge \$ _____

___ Visa
___ MasterCard

Credit Card Number _____

Exp. Date _____

3 Digit Code on Back of Card _____

Signature of Card Holder _____

Make checks payable to: SNA-NC

Send Golf Registration Form to:

New Horizons Golf Tournament
9826 Sandman Lane
Charlotte, NC 28216
Fax: 704-399-7179

Call Dawn Roth at 800-219-4893 for additional information.

Request for Absentee Ballot

This form must be used. No other forms will be accepted when requesting an absentee ballot.
Please print all information.

Name _____

Address _____

City/State/Zip _____

Signature _____

Membership # (required) _____

SNA-NC District # _____

Chapter Name _____

Administrative Unit _____

Request must be postmarked on or before May 12, 2008

Mail to: **Chairman of the Tellers**
Kathy McLawhorn, CN Manager
Eastern Elementary School
1700 Cedar Lane
Greenville, NC 27858

Country Store Application

Make plans now to have a table in the Country Store during Annual Conference. Your chapter will be able to sell items and raise funds. The fee for a table is \$25.00. Complete the following application and send it along with a \$25 check made payable to SNA-NC to:

Libby Post
SNA-NC Treasurer
225 Stonewall Road
Salisbury, NC 28144

Request for Country Store table at Annual Conference.

Chapter Name: _____

Chapter President: _____

Address: _____

Phone: _____

E-mail: _____



Making the right food choices, together.

NATIONAL AND STATE NEW MEMBER APPLICATION

Member ID

1 Have you ever been an SNA (formerly ASFSA) member before? Yes No

2 First Name M Last Name

3 Job Title

4 School District

5 School Name 6 Chapter No.

7 Who introduced you to SNA? First Name Last Name

8 Home Phone () - Business Phone () - Extension Fax Number () -

9 Preferred Mailing Address Home Work (check only one)
 Address Suite/Apt
 City State Zip -

Secondary Address Home Work (check only one)
 Address Suite/Apt
 City State Zip -

10 Address Suite/Apt
 City State Zip -

National Membership Categories and Dues (Select one only)* (See back for description)

| | | |
|--|--|---------------------------------------|
| 11 School Foodservice <input type="checkbox"/> | Child Care <input type="checkbox"/> | Dues Amt |
| <input type="checkbox"/> Employee | <input type="checkbox"/> Student | \$25 |
| <input type="checkbox"/> Assistant Manager | <input type="checkbox"/> Retired | \$27 |
| <input type="checkbox"/> Manager | | |
| Director/Supervisor/Specialist: | | |
| <input type="checkbox"/> District | <input type="checkbox"/> Major City | <input type="checkbox"/> State Agency |
| <input type="checkbox"/> Child Care Director | | |
| <input type="checkbox"/> Other (Principals, Superintendents, Teachers, etc.) | | \$90 |
| <input type="checkbox"/> Nutrition Educator (College/University Level) | | |
| <input type="checkbox"/> Affiliate Retired | <input type="checkbox"/> Affiliate Part - Time | \$10 |

12 Employed by? Public School Day/Family Home Care
 Private School
 Private Management Company

13 Does your employer pay your dues? Yes No

14 Are you the District Director of foodservice operations? Yes No

15 E-mail

17 Your state dues are: (Record state dues paid in the space provided on right) Choose only one.*

- \$7.00 RET/AFR/AFE
- \$13.00 SFM/CCM
- \$9.00 STU/FNE/CCE
- \$20.00 SDS/OTH/MCD/EDU/DDS/CCD

21 Please make your check payable to:
 22 Mail application and check to: **SNA**

SNA
PO BOX 791004
BALTIMORE, MD 21279 - 1004

19 I want to support SNA's legislative goals and its Political Action Committee (SNA PAC)
 ___ \$1 ___ \$5 ___ \$10 ___ \$25 ___ \$50 ___ Other

16 NATIONAL DUES \$.

NC 17 STATE DUES \$.

18 TOTAL DUES \$.

Foundation (Funds/Scholarships for members)
 ___ \$1 ___ \$5 ___ \$10 ___ \$15 ___ Other

20 TOTAL PAYMENT \$.

23 Signature _____

Date / /

Return form with your check. See reverse side for important information.
 *DUES SUBJECT TO CHANGE.

SNA National and State Membership Application Guidelines
(formerly American School Food Service Association)

Please print clearly. Complete all appropriate items.

1. Have you ever been an SNA member before? Check yes or no, whichever applies to you.
2. Print legibly your full name as you would like it to appear in the membership record and on your membership card.
3. Print your current job title.
4. Print your current school district.
5. Print your current school name.
6. If you know your local chapter number, please fill in.
7. Full name of sponsor who introduced you to SNA.
8. Enter your home, business, and fax number.
9. Full mailing address (address abbreviations listed below). Check the appropriate box.
10. Full secondary address (address abbreviations listed below). Check the appropriate box.
11. Please review the membership categories listed. Check one that best describes your position and the dues amount.
12. Please check if you are employed by public school, private school, or private management company.
13. Does your employer pay your dues? Check yes or no, whichever applies.
14. Are you a director of foodservice operations? Check yes or no, whichever applies to you.
15. Enter your e-mail address (if you have one).
16. Record your national dues based on membership category checked.
17. **Record your state dues based on the state dues listed on left side of application under your "state dues are."**
18. Please add National and State dues amounts. This is the total dues to be paid.
19. Please make your check payable to the name printed on the left. Do not send cash.
20. Mail your application and payment to address printed on the bottom left side of form under "please make your check payable to."
21. **Add National and State dues and any optional contributions. This is the total payment.**
22. Please sign and date your completed application.

Membership dues cover a full year of membership benefits. Processing of applications takes approximately two to four weeks from date of receipt. Members will receive an SNA membership card within two weeks once application has been processed. If you have any questions regarding this application, please call the SNA Service Center at 800-877-8822.

Standard Address Abbreviations:

Avenue - Ave Circle - Cir Lane - Ln Road - Rd Street - St
 Boulevard - Blvd Drive - Dr Highway - Hwy Route- Rte

| State Dues Category | Description | Used For | National Membership Dues |
|---------------------|--|---|--------------------------|
| FNE | Foodservice/Nutrition Employee | Cooks, bakers, bookkeepers, technicians, assistants, etc. | \$25 |
| CCE | Child Care Employee | Child / Day / Family / Home Care Center Providers. | \$25 |
| STU | Student | Full-time students enrolled in college/university foodservice, nutrition or dietary program. | \$25 |
| RET | Retired | Retired school foodservice workers. | \$25 |
| SFM | Foodservice/Nutrition Manager | Managers, head cooks, assistant managers. | \$27 |
| CCM | Child Care Manager | CACFP Supervisory Staff. | \$27 |
| DDS | Foodservice/Nutrition Directors, Supervisors, Specialists | Working in the foodservice program at the school district level. | \$90 |
| MCD | Foodservice/Nutrition Directors, Supervisors, Specialists (Major City) | Working in a foodservice program where the school district enrollment is 40,000 or more or city population is 200,000 or more. | \$90 |
| SDS | State Agency Directors, Supervisors, Specialists | Working in state office for child nutrition programs, including nutrition education. | \$90 |
| CCD | Child Care Director | CACFP Sponsor. | \$90 |
| EDU | Foodservice/Nutrition Educator | Faculty or foodservice directors working in a college/university setting. | \$90 |
| OTH | Other | Principals, Superintendents, Teachers, etc. | \$90 |
| AFE | Affiliate Part-Time Staff (less than 4 hours daily) | Optional membership category for retired or part-time foodservice staff. Does not include a subscription to <i>SF&N</i> magazine or the right to vote in the annual SNA election. | \$10 |
| AFR | Affiliate Retired | | \$10 |

Note: Contributions or gifts to SNA are not deductible as charitable contributions for federal income tax purposes. Contributions to the Foundation are deductible for IRS purposes. \$2.00 of your national dues is used for your subscription to the *SF&N* magazine.

School Nutrition Association * 700 South Washington Street Suite 300 * Alexandria, VA 22314
 Phone: 800-877-8822 * Fax: 703-739-3915 * Web site: <http://www.schoolnutrition.org> * E-mail: membership@schoolnutrition.org

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